ECONOMICS (Div II)

Chair: Professor Lara Shore-Sheppard

Associate Chair: Professor Steven Nafziger

- Quamrul H. Ashraf, Halvorsen Professor for Distinguished Teaching and Research of Economics
- Jon M. Bakija, Chair of Economics and W. Van Alan Clark ’41 Third Century Professor in the Social Sciences
- Ralph M. Bradburd, David A. Wells Professor of Political Economy
- Gerard Caprio, William Brough Professor of Economics, Emeritus
- Gregory P. Casey, Assistant Professor of Economics; on leave 2022-2023
- Ralph Chami, Visiting Professor of Economics
- Matthew Chao, Associate Professor of Economics; on leave Spring 2023
- Hali J. Edison, Visiting Professor of Economics
- David K. Evans, Visiting Professor of Economics
- William M. Gentry, Carl Van Duyne Professor of Economics
- Matthew Gibson, Associate Professor of Economics
- Susan Godlonton, Associate Professor of Economics; affiliated with: Public Health Program; on leave Fall 2022
- Katie Gutierrez, Gaius Charles Bolin Fellow in Economics
- Asa M. Hansson, STINT - Research Scholar
- Andrew T. Hessler, Visiting Assistant Professor of Economics
- Sarah A. Jacobson, Professor of Economics
- Pamela Jakiela, Associate Professor of Economics
- Kenneth N. Kuttner, Robert F. White Class of 1952 Professor of Economics; on leave Fall 2022
- Sara LaLumia, Professor of Economics
- David A. Love, Class of 1969 Professor of Economics; on leave 2022-2023
- Peter J. Montiel, Fairleigh S. Dickinson, Jr. ’41 Professor of Economics
- Steven E. Nafziger, Professor of Economics
- Will Olney, Professor of Economics
- Owen Ozier, Associate Professor of Economics
- Peter L. Pedroni, William Brough Professor of Economics
- Greg Phelan, Associate Professor of Economics; on leave 2022-2023
- Ashok S. Rai, Professor of Economics; on leave Fall 2022
- Neal J. Rappaport, Boskey Visiting Professor of Economics
- Michael Samson, Senior Lecturer in Economics
- Lucie Schmidt, John J Gibson Professor of Economics; on leave 2022-2023
- Stephen C. Sheppard, Class of 2012 Professor of Economics
- Lara D. Shore-Sheppard, Kimberly A. ’96 and Robert R. ’62 Henry Professor of Economics; on leave 2022-2023
- Anand V. Swamy, Chair of the Executive Committee for the Center for Development Economics and The Willmott Family Third Century Professor of Economics; affiliated with: Ctr-Development Economics
- Owen Thompson, Associate Professor of Economics
GENERAL INFORMATION

The primary objective of the economics major is to develop an understanding of how individuals, organizations and societies meet their material needs. The introductory courses present the fundamental principles of economics at a level that is useful for understanding a wide range of social and policy issues. The core theory courses provide a more rigorous grounding in the tools used in analyzing individual choice, the functioning of markets, and the behavior of output, employment, and inflation. The econometrics course familiarizes students with the methods used to analyze economic data, and equips them with the tools necessary to critique and conduct empirical research. The electives draw on the skills developed in the introductory and core courses to gain a richer understanding of specific aspects of economic behavior and public policy.

Planning for a possible economics major. Given the hierarchical structure of the economics major, students considering an economics major should try to start with ECON 110 during their first year. Since ECON 255 requires a prior statistics course (STAT 161, 201 or 202), prospective economics majors should complete the statistics requirement relatively early in their college careers. Since the 400-level electives typically require at least two of the intermediate core courses (ECON 251, 252, or 255), students are strongly encouraged to complete the core courses by the end of junior year. We prefer that the three intermediate core classes be taken at Williams, so students planning on studying abroad as juniors should aim to complete these courses before departure if possible.

Preparation for graduate school. Graduate study in economics requires considerably more mathematical training than that necessary for the economics major. We advise students who are considering pursuing a Ph.D. to take at a minimum MATH 150 or 151, MATH 250, MATH 350, MATH/STAT 341, and MATH 309. We also advise students to consider electives such as ECON 451, 471, 472, 474, or 475 that present advanced perspectives on contemporary economic theory or econometrics. As graduate schools look for evidence of research aptitude, we also encourage those interested in graduate school to pursue the Honors program.

The economics major and business careers. The analytical and critical thinking skills taught in economics classes are useful for many careers, including business. The major is not designed to provide pre-professional training in business or management, however. Students from a wide variety of majors, including the sciences and humanities, have gone on to successful business careers. We therefore advise those interested in business to acquire a broad exposure to the arts, social science, and natural sciences, and to major in a subject that engages their interest even if that subject is something other than economics.

MAJOR REQUIREMENTS

Nine courses are required for the economics major. These are:

Introductory Courses

Economics 110 Principles of Microeconomics

Economics 120 Principles of Macroeconomics. Prerequisite: ECON 110

Passing the quantitative studies exam or the equivalent is a prerequisite for both classes. Both are suitable for non-majors. Courses numbered 200-299 will require one or both as prerequisites.

Core Courses

Economics 251 Price and Allocation Theory. Prerequisites: differential calculus (MATH 130 or equivalent) and ECON 110

Economics 252 Macroeconomics. Prerequisites: differential calculus (MATH 130 or equivalent), ECON 110 and ECON 120

Economics 255 Econometrics. Prerequisites: differential calculus (MATH 130 or equivalent) plus STAT 161, 201 or 202 or a score of 5 on the AP Statistics exam. STAT 101 will also serve as a prerequisite, but only if taken prior to the fall of 2018. STAT 346 can be used to satisfy the ECON 255 major requirement, although not all upper-level electives and seminars accept STAT 346 as a prerequisite in lieu of ECON 255. Students with a double major in Statistics and Economics who choose to use STAT 346 to satisfy the ECON 255 requirement must take an additional ECON elective at any level. POEC 253 may not substitute for ECON 255 in fulfilling the major requirements, although some electives may accept POEC 253 as a prerequisite in lieu of ECON 255.

The three core classes may be taken in any order. All of the 300- and 400-level electives will require at least one of the core classes, and many of the 400-level seminars require ECON 255.

Elective Courses

Students must complete at least four economics electives at the 200-level or higher in addition to the introductory and core classes listed above. At least two must be advanced electives numbered 300 to 398. At least one must be a seminar numbered 400-490. A second seminar may be taken in
lieu of a 300-level elective. Enrollment preference for 400-level classes is given to seniors who have not already taken a seminar. Note that some of the advanced electives may have specific requirements beyond the core economics courses and MATH 130. With the permission of the instructor, undergraduates may enroll in 500-level graduate courses given by the Center for Development Economics. These courses can substitute for advanced electives numbered 300-398, unless otherwise noted in the course description.

AP, IB and A-level Exams
The ECON 110 requirement may be waived for students who earned a 5 on the microeconomics AP exam, and the ECON 120 requirement may be waived for those who received a 5 on the macroeconomics AP exam. Both the ECON 110 and 120 requirements may be waived for students who received an A on the A-level exam in economics or earned a 6 or 7 in the higher economics IB exam. A requirement may be waived for students who earned below a 5 on the microeconomics or macroeconomics AP exams or below a 6 on the higher economics IB exam after consultation with the department. In all cases, results from the department placement exam are taken into account in making the determination of whether a requirement will be waived.

Students who started at Williams prior to Fall 2020 will receive major credit for each course requirement that is waived and may complete the major with either eight or seven additional courses, depending on whether they place out of one or both introductory courses. These would include the introductory course for which no advanced placement was granted (if applicable), the three core classes, and four electives.

Students who started at Williams in Fall 2020 and following receive advanced placement, but no reduction in the number of courses required for the major. Completion of a major in Economics requires nine semester courses. These would include the introductory course for which no advanced placement was granted (if applicable) and one additional elective at the 200-level or higher, or two additional electives at the 200-level or higher if both ECON 110 and 120 requirements are waived, the three core theory classes, and the four electives.

A score of 5 on the statistics AP exam, a 6 or a 7 on the statistics IB exam, or an A on the A-level statistics exam will satisfy the statistics prerequisites for ECON 255.

STUDY ABROAD AND TRANSFER CREDIT
Students may receive credit towards the major for college courses taken at other institutions, including those taken as part of a study abroad program. Most economics courses taken elsewhere that have an introductory economics prerequisite will quality for 200-level elective credit. Some may be able to count towards a specific departmental requirement, including the introductory or core courses, or qualify as a 300-level elective. In order to receive major credit, courses must count towards the student's Williams degree. Students wanting major credit for courses taken outside of Williams should contact the Department’s Coordinator for Transfer/Study Abroad Credit prior to taking the course for approval. (The Department’s web site will indicate which faculty member is serving as the Coordinator.) General study away guidelines for Economics are posted at econ.williams.edu/major/study-abroad.

THE DEGREE WITH HONORS IN ECONOMICS
Graduating with honors requires the completion of a substantial piece of independent research. Those with an economics GPA of at least 3.5 are encouraged to apply. In addition, because theses typically make use of empirical methods, those considering writing a thesis are strongly advised to complete Econ 255 before the end of junior year.

The honors program involves working closely with a faculty adviser on a subject related to the faculty member’s area of expertise. The first step in pursuing honors is therefore to develop a thesis proposal in consultation with a faculty adviser. The proposal is then submitted to the Department for approval.

The Department offers both a half-year and a full-year honors program:

The half-year program entails enrolling in a one-semester seminar plus a WSP class. Students may either enroll in ECON 491 in the fall semester and ECON 30 during winter study, or they may take ECON 30 during winter study and ECON 492 in the spring. Proposals for a fall semester thesis are due in May of the junior year, while those doing a spring thesis will submit their proposals in December of the senior year. Those choosing the half-year option often base their projects on research that had been initiated in an advanced elective or a seminar, although this is not a requirement.

The full-year program involves taking ECON 493 in the fall, ECON 31 during winter study, and ECON 494 in the spring. Proposals are due in May of the junior year.

Both programs require students to remain on campus during winter study.

Prospective honors students considering studying abroad during their junior year should plan to complete the core courses and at least one 300-level elective by the end of their sophomore year. They are also urged to begin their collaboration with their intended adviser prior to departure, and to consult with the Director of Research on the options for pursuing honors. (The Department’s web site will indicate which faculty member is serving as the Director of Research.)

Further details on the two routes, the application procedure and deadlines are contained in memos sent to economics majors in the spring and fall semesters. The information is also available on the Department’s web site.
In addition to completing the research project, the College requires that in order to graduate with honors, students must take at least one course in addition to the minimum number required for the major. Students in the full-year program may substitute ECON 493 for an upper-level elective (excluding those numbered 400-490). Students enrolled in the half-year program may not substitute ECON 491 or 492 for one of their electives.

GRADUATE COURSES IN DEVELOPMENT ECONOMICS

Graduate courses given by the Center for Development Economics are open to undergraduates who have taken the prerequisites, although in most cases, permission of instructor is also required. Unless otherwise specified in the course description, these courses can substitute for electives numbered 300-398 in the major.

ECON 105  (F)  Gender in the Global Economy  (DPE)
Cross-listings:  WGSS 211  ECON 105

Secondary Cross-listing

This course will present a feminist economic analysis of the global economy, and some of the urgent issues facing women in the Global South. The course will start by developing theoretical resources: these will include feminist critiques of economic theory, work on care labor and the shifting boundaries between markets, governments, households and the environment, and discussions of intersectionality and difference. Then we will discuss a series of interlinked issues which may include the contradictory effects of structural adjustment and its successors; the informal sector and global value chains; the economics of sex work and global sex trafficking; climate change; and migration. We will finish by looking at community-based activism, non-governmental organizations, and the possibilities for North/South alliances.

Class Format: lecture/discussion

Requirements/Evaluation:  reaction papers, research paper; participation in class discussion will count for part of the grade

Prerequisites: none

Enrollment Limit: 20

Enrollment Preferences: Women's, Gender and Sexuality Studies majors

Expected Class Size: 12

Grading:  no pass/fail option,  yes fifth course option

Unit Notes: This course cannot count toward the ECON major.

Distributions:  (D2)  (DPE)

This course is cross-listed and the prefixes carry the following divisional credit:

WGSS 211 (D2) ECON 105 (D2)

Difference, Power, and Equity Notes: This course meets the DPE requirement because it asks students to reflect critically on issues of gender and economic power around the world in a comparative contextual framework.

Attributes:  GBST Economic Development Studies Electives  WGSS Racial Sexual + Cultural Diversity Courses

Fall 2022

SEM Section: 01  TR 11:20 am - 12:35 pm  Kiaran Honderich

ECON 107  (F)  Inequality in a Classless Society: The Soviet Experiment and its Aftermath  (DPE)

Cross-listings:  ECON 107  SOC 217

Primary Cross-listing

All societies have to come up with some way of distributing wealth and income. In turn, individuals and groups comprising these societies grapple with, justify, and at times contest their place in social and economic hierarchy. Complex as they are, such processes are all the more pressing in societies built on the explicit promise of economic equality, as was the case in the USSR and socialist Eastern Europe. Using the combined perspectives offered by economics, history, and sociology, this course will trace the practices and lived realities of social differentiation and income/wealth distribution brought about by the socialist experiment and intensifying after its demise. We will explore the life of class in these supposedly classless societies, and its reconfiguration after 1991, approaching class as, simultaneously, a matter of social classification, consumption differences, cultural
identity, economic policy, and political power. We will study how the economic and political developments of late-socialism and the transition period generated class-based differences in all walks of life, and ask what these experiments have to teach us about inequalities and persistent social and economic divisions closer to home.

**Requirements/Evaluation:** Class participation; small writing assignments and research exercises; and a final research project

**Prerequisites:** None

**Enrollment Limit:** 19

**Enrollment Preferences:** 1st and 2nd-year students thinking about majoring in Anthropology, Sociology, or Economics

**Expected Class Size:** 19

**Grading:** no pass/fail option, yes fifth course option

**Unit Notes:** This course cannot count toward the ECON major. It may be taken for the SOC major.

**Distributions:** (D2) (DPE)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 107 (D2) SOC 217 (D2)

**Difference, Power, and Equity Notes:** The subject matter of this course is all about the origins, evolution, current structures, and implications of economic and social differentiation in a region quite apart from the United States. Moreover, by crossing disciplinary lines, we hope it will offer a particularly valuable perspective on such issues. Thus, we felt that it should naturally serve as a DPE course.

**Not offered current academic year**

**ECON 110 (F)(S) Principles of Microeconomics (QFR)**

This course is an introduction to the study of the forces of supply and demand that determine prices and the allocation of resources in markets for goods and services, markets for labor, and markets for natural resources. The focus is on how and why markets work, why they may fail to work, and the policy implications of both their successes and failures. The course focuses on developing the basic tools of microeconomic analysis and then applying those tools to topics of popular or policy interest such as minimum wage legislation, pollution control, competition policy, international trade policy, discrimination, tax policy, and the role of government in a market economy.

**Requirements/Evaluation:** problem sets, quizzes, short essays, two midterms, final exam

**Prerequisites:** none

**Enrollment Limit:** 40

**Enrollment Preferences:** This course is required of Economics and Political Economy majors and highly recommended for those non-majors interested in Environmental Studies and Women's, Gender and Sexuality Studies.

**Expected Class Size:** 40

**Grading:** yes pass/fail option, no fifth course option

**Unit Notes:** The department recommends students follow this course with ECON 120 or with a lower-level elective that has ECON 110 as its prerequisite; students may alternatively proceed directly to ECON 251 after taking this introductory course.

**Distributions:** (D2) (QFR)

**Quantitative/Formal Reasoning Notes:** Course involves mathematical modeling of real-world phenomena, analyzing quantitative results, and describing those results in words.

**Attributes:** POEC Required Courses

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**Fall 2022**

LEC Section: 01  MWF 11:00 am - 12:15 pm  Ralph M. Bradburd

LEC Section: 02  TF 1:10 pm - 2:25 pm  Matthew Chao

LEC Section: 03  TF 2:35 pm - 3:50 pm  Matthew Chao

LEC Section: 04  TR 8:30 am - 9:45 am  Neal J. Rappaport

LEC Section: 05  TR 9:55 am - 11:10 am  Owen Thompson

LEC Section: 06  TR 11:20 am - 12:35 pm  Owen Thompson

**Spring 2023**
ECON 120  (F)(S)  Principles of Macroeconomics  (QFR)
This course provides an introduction to the study of the aggregate national economy. It develops the basic theories of macroeconomics and applies them to topics of current interest. Issues to be explored include: the causes of inflation, unemployment, recessions, and depressions; the role of government fiscal and monetary policy in stabilizing the economy; the determinants of long-run economic growth; the long- and short-run effects of taxes, budget deficits, and other government policies on the national economy; the role of financial frictions in amplifying recessions; and the workings of exchange rates and international finance.

Requirements/Evaluation: Depending on instructor, may include: problem sets, short essays, quizzes, reading assignments, either one or two midterms, and a final exam.

Prerequisites: ECON 110

Enrollment Limit:  40

Enrollment Preferences:  First-year students and sophomores.

Expected Class Size:  40

Grading:  yes pass/fail option,  yes fifth course option

Distributions: (D2)  (QFR)

Quantative/Formal Reasoning Notes: Course involves mathematical modeling of real-world phenomena, analyzing quantitative results, and describing those results in words.

Attributes: POEC Required Courses
multi-page poster); critical analysis of a Caribbean economic sector or major regional report--choice made after discussion with instructor (10 pages); final project: review of a specific Caribbean community defined by group, geography or economic status drawing upon class, race, gendered axes of analysis (15 pages); participation (creative presentation of a reading drawing upon Caribbean cultural traditions that raise questions for class discussion)

**Prerequisites:** None

**Enrollment Limit:** 10

**Enrollment Preferences:** Preference also for 1st and 2nd year students. If over-enrolled preference to AFR and Political Economy students.

**Expected Class Size:** 10

**Grading:** no pass/fail option, no fifth course option

**Distributions:** (D2)

**This course is cross-listed and the prefixes carry the following divisional credit:**
ECON 133 (D2) GBST 133 (D2) AFR 133 (D2) COMP 133 (D1)

**Attributes:** AFR Core Electives

Spring 2023

SEM Section: 01 TF 1:10 pm - 2:25 pm Keston K. Perry

**ECON 203 (S) Gender and Economics**

**Cross-listings:** WGSS 205 ECON 203

**Primary Cross-listing**

This course uses economic analysis to explore how gender differences can lead to differences in economic outcomes, in both households and the labor market. Questions to be covered include: How does the family function as an economic unit? How do individuals allocate time between the labor market and the household? How have changes in family structure affected women's employment, and vice-versa? What are possible explanations for gender differences in labor force participation, occupational choice, and earnings? What is the role of government in addressing gender issues in the home and the workplace? How successful are government policies that primarily affect women (e.g., AFDC/TANF, parental leave, subsidization of child care)? The course will focus on the current experience of women in the United States, but will place these gender differences in a historical and cross-cultural context.

**Requirements/Evaluation:** weekly discussion papers, two midterms, and a final paper and presentation

**Prerequisites:** ECON 110

**Enrollment Limit:** 25

**Enrollment Preferences:** If overenrolled, students will be asked to submit short statement of interest.

**Expected Class Size:** 25

**Grading:** yes pass/fail option, yes fifth course option

**Distributions:** (D2)

**This course is cross-listed and the prefixes carry the following divisional credit:**
WGSS 205 (D2) ECON 203 (D2)

**Attributes:** POEC U.S. Political Economy + Public Policy Course

Not offered current academic year

**ECON 204 (S) Global Poverty and Economic Development (DPE)**

**Cross-listings:** ENVI 234 ECON 204 ECON 507

**Primary Cross-listing**

Why are some nations rich while other nations are poor, and what can be done to end global poverty and promote shared prosperity? This course explores the historical determinants of global poverty and inequality, and analyzes the range of policy options available to promote economic development and equalize opportunities. Drawing on research in development economics, development studies, political science, and anthropology, we seek to understand the factors that shaped the global economy and contributed to the cross-country income disparities observed today. In addition,
we'll use the tools of modern empirical microeconomics to assess the possibilities for eliminating global poverty and underdevelopment in the future. Undergraduate students will receive 200-level credit and should not register at the 500-level.

Class Format: discussion

Requirements/Evaluation: short written assignments and empirical exercises; two individual take-home exams; final group project

Prerequisites: one economics course or permission of instructor

Enrollment Limit: 25

Enrollment Preferences: first-year and sophomore students

Expected Class Size: 25

Grading: no pass/fail option, yes fifth course option

Distributions: (D2) (DPE)

This course is cross-listed and the prefixes carry the following divisional credit:
ENVI 234 (D2) ECON 204 (D2) ECON 507 (D2)

Difference, Power, and Equity Notes: This course provides a setting for students to learn about the causes and consequences of poverty in developing countries. It requires students to engage with questions of political and economic power, stressing attentiveness to how market relationships may not generate welfare-maximizing opportunities for poor and marginalized populations. Through exercises and a group project, the course builds analytical and empirical skills for diagnosing and addressing constraints on economic development.

Attributes: ENVI Environmental Policy GBST African Studies Electives GBST Economic Development Studies Electives POEC Comparative POEC/Public Policy Courses

Spring 2023

LEC Section: 01 MW 11:00 am - 12:15 pm Pamela Jakiela

ECON 205 (S) Public Economics

This course examines the role of the government in the economy. We consider three broad issues: When should governments intervene in the economy? What is the most effective form of intervention? What effects do government policies have on incentives and behavior? In addition to a theoretical perspective, we will discuss particular government spending programs in the United States, including Social Security, various types of publicly-provided insurance, spending on education, and public assistance for the poor. Finally, we will study how the government raises revenue through taxation. We will discuss the principles that guide tax design and consider the effects of the tax code on behavior.

Class Format: Lecture / discussion format.

Requirements/Evaluation: problem sets, short writing assignments, participation in discussion and activities, midterm exam, and final exam

Prerequisites: ECON 110

Enrollment Limit: 25

Enrollment Preferences: Prospective economics and political economy majors

Expected Class Size: 25

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)

Attributes: PHLH Decision-Making by Institutions + Individuals POEC U.S. Political Economy + Public Policy Course

Not offered current academic year

ECON 213 (F) Introduction to Environmental and Natural Resource Economics (QFR)

Cross-listings: ECON 213 ENVI 213

Primary Cross-listing

We'll use economics to learn why we harm the environment and overuse natural resources, and what we can do about it. We'll talk about whether and how we can put a dollar value on nature and ecosystem services. We'll study cost benefit analysis, pollution in general, climate change, environmental justice, natural resources (like fisheries, forests, and fossil fuels), and energy. We will take an economic approach to global sustainability, and study the relationship between the environment and economic growth and trade. Consideration of justice and equity will be woven through the whole
semester.

Requirements/Evaluation: problem sets, short essays, final paper; intermediate assignments may include poster, presentation, brief writing assignment

Prerequisites: ECON 110 or equivalent

Enrollment Limit: 30

Enrollment Preferences: first-year and sophomore students

Expected Class Size: 30

Grading: yes pass/fail option, yes fifth course option

Unit Notes: this course will count toward both the Environmental Studies major and concentration

Distributions: (D2) (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 213 (D2) ENVI 213 (D2)

Quantitative/Formal Reasoning Notes: We will use formal theory expressed in math and graphs, perform calculations, and consume statistical data.

Attributes: ENVI Environmental Policy EVST Social Science/Policy MAST Interdepartmental Electives POEC Comparative POEC/Public Policy Courses

Fall 2022
LEC Section: 01 MR 2:35 pm - 3:50 pm Sarah A. Jacobson

ECON 214 (F) The Economics and Ethics of CO2 Offsets (WS)

Cross-listings: ENVI 212 ECON 214

Primary Cross-listing

Some electric utilities and other CO2 emission polluters are allowed to purchase carbon offsets to achieve a portion of their mandated emissions cuts, in effect, to pay others to reduce carbon emissions in their stead. Some individuals, college and universities, and for-profit and non-profit institutions have chosen voluntarily to purchase carbon offsets as a way of reducing their carbon footprint. But do offsets actually succeed in reducing carbon emissions? What separates a legitimate offset from one that is not? How should we measure the true impact of an offset? How do carbon offsets compare to other policies for reducing carbon emissions in terms of efficiency, equity, and justice? Is there something inherently wrong about "commodifying" the atmosphere? Is there something inherently wrong about selling or buying the right to pollute? Should colleges and universities be using the purchase of offsets to achieve "carbon neutrality?"

Class Format: Each student will be the tutorial partner of one other student, and each pair of tutorial partners will meet with the instructor for 75 minutes each week.

Requirements/Evaluation: a 5- to 7-page paper every other week; a 3-page written critique every other week; one re-write paper

Prerequisites: ECON 110 or the equivalent, permission of instructor

Enrollment Limit: 10

Enrollment Preferences: first-year students and sophomores intending to major in Economics and/or to major or concentrate in Environmental Studies

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (WS)

This course is cross-listed and the prefixes carry the following divisional credit:
ENVI 212 (D2) ECON 214 (D2)

Writing Skills Notes: Each student will write five 5-7 page papers on which I will provide written feedback regarding grammar, style, and argument. Each student will write five 3-page critiques of their partner's papers. As the final assignment, each student will revise one of their five papers.

Attributes: ENVI Environmental Policy POEC Comparative POEC/Public Policy Courses

Fall 2022
ECON 215 (S) Globalization

Cross-listings: GBST 315  ECON 215

Primary Cross-listing

This course will examine the causes and consequences of globalization. This includes studying topics such as trade, immigration, foreign direct investment, and offshoring. The impact of these forms of globalization on welfare, wages, employment, and inequality will be a focal point. Throughout we will rely on economic principles, models, and empirical tools to explain and examine these contentious issues.

Class Format: discussion

Requirements/Evaluation: problem sets, two midterms, and a final paper and presentation

Prerequisites: ECON 110

Enrollment Limit: 25

Expected Class Size: 25

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

GBST 315 (D2) ECON 215 (D2)

Attributes: GBST Economic Development Studies Electives  MAST Interdepartmental Electives  POEC International Political Economy Courses

Spring 2023

LEC Section: 01    TR 8:30 am - 9:45 am     Will Olney

ECON 217 (F) The Economics of National Defense

Cross-listings: ECON 217  LEAD 214

Primary Cross-listing

National defense is one of the largest components of the US Federal Budget (~15%) and remains a significant part of the nation's GDP (~3%). The study of defense economics in this course will apply principles of microeconomics and macroeconomics to analyze, within the context of national security strategy and policy, issues concerning resource allocation in wartime and peacetime, labor supply and demand, industrial organization and defense acquisition, and the formation and maintenance of alliances. While the focus of the course will be on economics, to provide context on what makes defense economics a special topic, we will also consider questions unique to the military such as how to deter conflict, how to fight wars, how to provide humanitarian assistance and protection to civilians in conflict or disaster areas, and how the national defense may adapt to issues like climate change. We will also consider historical examples from America's wars—e.g., the Civil War, World War 2, Vietnam, and the more recent conflicts in Iraq and Afghanistan. The plan is to use a variety of sources—academic materials, popular media such as news footage and films, and guest speakers—to provide a full-range of perspective on the course topics.

Class Format: Mix of lecture and discussion

Requirements/Evaluation: Individual Papers, Group Paper and Presentation, Midterm and Final Exam

Prerequisites: ECON 110 and ECON 120

Enrollment Limit: 25

Enrollment Preferences: Juniors and seniors

Expected Class Size: 20

Grading: yes pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 217 (D2) LEAD 214 (D2)

Not offered current academic year
ECON 218  (S)  Capital and Coercion  (DPE) (WS)

Cross listings:  GBST 218  ECON 218

Primary Cross-listing
Capital, tradable ownership shares in long-lived corporations, invented in the 17th century, has connected people of different races, religions, and geographies. There are huge profits from such economic interactions, but also risks: of being cheated, deceived, or coerced. This course uses insights from the economics of incentives (principal-agent models, contracts, mechanism design) to investigate the interplay between capital, coercion, and resistance. The role of prejudice will be central, as will the rise of middlemen as enforcers of coercion. Case studies span the 17th century to the 20th and include: the spice trade and conflict in the Indian Ocean, capital markets and fraud in Amsterdam and London, the Atlantic trade in enslaved people, the Dutch "cultivation system" in Java, the slow end of slavery in Brazil, and colonial control and independence in Kenya. Required readings for this class will be fifty or more pages per week, and will include historical case studies and excerpts from novels and diaries.

Requirements/Evaluation:  Students will be evaluated based on class participation and on four essays.
Prerequisites:  Econ 110
Enrollment Limit:  19

Enrollment Preferences:  If overenrolled, students will be asked to submit a short statement of interest.
Expected Class Size:  19
Grading:  no pass/fail option,  no fifth course option
Distributions:  (D2)  (DPE) (WS)

This course is cross-listed and the prefixes carry the following divisional credit:
GBST 218 (D2) ECON 218 (D2)

Writing Skills Notes:  Students will receive guidelines on writing drafts and self-editing for clarity and structure. There will be four 5-7 page writing assignments for the class, spaced throughout the semester, with instructor feedback and an opportunity to revise one for final submission. We will also carefully analyze several beautifully written non-fiction articles that explore topics related to this class written for a general audience.

Difference, Power, and Equity Notes:  This course analyzes the evolution of economic inequity. It analyzes how global market opportunities have been shaped by race, religion, wealth, and power.
Attributes:  POEC International Political Economy Courses

Spring 2023
SEM Section: 01  MWF 8:30 am - 9:45 am  Ashok S. Rai

ECON 220  (F)  We Hold These Truths: Growth, Change, and Struggle in American Economic History

This course examines the growth and development of the American economy from the colonial era to today. The emphasis will be on the use of economic theory and quantitative evidence to explore key questions and themes in U.S. history. While we will study the key drivers of longer-term American economic success, we will also concentrate on the experiences of those marginalized, coerced, or otherwise oppressed over this history. Topics may include some or all of the following: the development of colonial markets, the economics of the U.S. Constitution, Native Americans in the American economy, slavery and racial inequality, immigration, innovation, industrialization, government regulation and policymaking, the Great Depression, the changing roles of women in the U.S. economy, post-World War II growth, the construction of the social safety net, and the place of the United States in the modern global economy. Comparisons will be made to European and non-European experiences when appropriate.

Class Format: lecture/seminar
Requirements/Evaluation:  small exams, short assignments, and a research paper
Prerequisites:  ECON 110 and 120
Enrollment Limit:  30
Enrollment Preferences:  Sophomores and juniors
Expected Class Size:  30
Grading:  yes pass/fail option,  yes fifth course option
Distributions:  (D2)
Attributes:  POEC U.S. Political Economy + Public Policy Course
ECON 227 (F) Acquiring Art: Selecting and Purchasing Objects For WCMA

Cross-listings: ARTH 527  ECON 227  ARTH 327

Secondary Cross-listing

How do museums acquire art? Factors considered in selecting objects include: the museum's existing collection, its mission, the availability of suitable objects, evaluation of the art historical importance of potential purchases, and the available budget. How can objects be identified and obtained at the most reasonable cost? How do auctions work and what strategies are best for purchasing works at auction? Is it more economical to purchase art at auction or to work with dealers or (for contemporary works) directly with artists? Do museums consider value in the same way as private collectors? What role does an object's history and condition play in the evaluation process? In this course students will work as teams to identify and propose objects for addition to the collection of the Williams College Museum of Art (WCMA). A significant budget will be made available for the acquisition. We will discuss approaches for identification, acquisition and evaluation of objects. Student teams will be responsible for identifying a set of objects that would make appropriate additions to the WCMA collection, and a strategy for acquiring one or more of those objects. Working with the advice of WCMA curatorial staff, one or more of these objects will be acquired using the agreed strategy, and the object will become part of the WCMA permanent collection. Graduate students will participate in all aspects of the class but may be required to undertake different assignments.

Requirements/Evaluation: three papers of 10-15 pages each and class participation; student teams will make proposals for objects; each student will be required to submit three papers, dealing with the objects, the likely cost, and the best strategy

Prerequisites: ECON 110 or permission of instructor

Enrollment Limit: 20

Enrollment Preferences: senior majors in Art History, Economics and Political Economy; graduate students will be admitted only by permission of instructors

Expected Class Size: 20

Grading: no pass/fail option, no fifth course option

Distributions: (D1)

This course is cross-listed and the prefixes carry the following divisional credit:
ARTH 527 (D1)  ECON 227 (D1)  ARTH 327 (D1)

Not offered current academic year

ECON 230 (S) The Economics of Health and Health Care

Health, health care, and economics intersect in important ways. Health is an essential component of individual well-being and a fundamental input to a productive economy, making its production a societal priority as well as an individual one. Health care expenditures make up substantial fractions of economic activity in developed countries; in the United States health care expenditures are nearly one-fifth of the national economy, raising questions of why health care spending is so high and whether the spending effectively produces better health. At the same time, health is about more than just health care; it is driven by many other factors, from individual behavior, to market forces, to government policy. In this course we will examine the economics of health by applying microeconomic analysis to the problems of health and health care provision. The course focuses on three broad areas: the inputs to health and the demand for health care; the structure and functioning of health care markets and the roles of key institutions; and the role of public policy in furthering individual and population health. Special attention will be devoted to topics of current policy interest, including health disparities, problems of health care costs and cost containment, health insurance reform and the Affordable Care Act, the role of public health interventions, and drug development and regulation. The COVID-19 pandemic has brought many of the challenges of health and health care into sharp focus, and we will examine the pandemic as a particularly instructive case study.

Class Format: The class is a mixture of lecture and discussion.

Requirements/Evaluation: Several short papers, participation in class discussion, and a final research project and presentation.

Prerequisites: ECON 110 and a class in statistics

Enrollment Limit: 25

Enrollment Preferences: Economics majors who need a 200-level elective, Political Economy majors, and Public Health concentrators

Expected Class Size: 25

Grading: no pass/fail option, yes fifth course option
ECON 231 (S) The Economics of Inequality

There are many outcomes in the United States that show profound levels of inequality: education, earnings, wealth, housing, environmental health, and life expectancy, just to name a few. This course examines the economic forces that drive and/or explain these inequalities in the U.S. The beginning of the course covers definitions and economic techniques used to measure income and wealth inequality, as well as differences between perceived and actual inequalities. We then move on to the theoretical underpinnings of the rise of domestic economic inequality, as well as models and theories of discrimination. Finally, we will explore how economic inequalities carry over into health, housing, and environmental quality through policies or social mechanisms. We will discuss and investigate the following questions and more: How are skill and education related to income? How do income and health interact, and which causes the other? How is the level of economic inequality in the country perceived? Which historic policies have led to specific inequalities, and was the inequality an intentional or inadvertent outcome? What have other countries done differently, and how does what the U.S. has done compare in terms of disparities? What exactly is discrimination, and what are the cumulative effects of it in the labor market and health outcomes?

Class Format: Lecture and small discussion groups

Requirements/Evaluation: Several short papers (peer- and instructor-reviewed), article review, and final project and presentation

Prerequisites: ECON 110

Enrollment Limit: 25

Enrollment Preferences: Economics majors

Expected Class Size: 25

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)

Spring 2023

LEC Section: 01 MWF 10:00 am - 10:50 am Katie Gutierrez

ECON 232 (F) Financial Markets, Institutions and Policies (QFR)

The focus of the course will be on how firms, financial markets, and central banks interact in the economy. Key questions addressed in the course include: How do firms allocate their resources to enhance their value? How are firms evaluated by the financial markets? How are asset prices determined, and how are these prices related to interest rates? Are financial markets efficient, and what are the implications of their efficiency or lack thereof? How does the financial system help with the management of risks faced by society? We will also study the role of the central bank (the Federal Reserve in the US), monetary policy, and government regulation and their impacts on financial decision making. Key questions include: How do central banks set monetary policy and how do those policies affect the economy and the financial decision-making process? How does monetary policy change when interest rates are (virtually) zero?

Class Format: There will be a mix of lecture and discussion.

Requirements/Evaluation: 5-7 Problem Sets, Quantitative Exercises, Group Paper, and Final Exam

Prerequisites: ECON 110 and ECON 120

Enrollment Limit: 25

Enrollment Preferences: Sophomore and Junior Economics majors

Expected Class Size: 25

Grading: yes pass/fail option, no fifth course option

Distributions: (D2) (QFR)

Quantitative/Formal Reasoning Notes: We will use mathematical models, graphs, and data analysis to understand financial decisions at the firm and economy-wide levels.

Attributes: POEC Comparative POEC/Public Policy Courses
ECON 233 (S) Behavioral Economics and Public Policy

In many ways, the fields of psychology and economics both study the same phenomena: the motives that guide our decision-making across different contexts. This course provides a survey of the ways in which these two fields intersect, i.e., behavioral economics. Topics include how individual responses to economic incentives can be influenced by heuristics, framing, social norms, and other psychological motives; we will also study how these concepts are incorporated into microeconomics models. Concurrently, the course will review applications of these ideas to public policy and firm strategy. For instance, we will examine how behavioral economics has informed efforts to reduce poverty, increase environmental conservation, encourage long-term financial planning, and improve health and diet outcomes, among many other topics. The course will also discuss whether and how we ought to judge which behaviors are socially desirable and worth encouraging through policy.

Requirements/Evaluation: One midterm, one final exam, 4-6 problem sets, and 1-2 writing assignments
Prerequisites: ECON 110
Enrollment Limit: 30
Enrollment Preferences: If over-enrolled, I will aim to accept a mix of years and majors
Expected Class Size: 30
Grading: yes pass/fail option, no fifth course option
Distributions: (D2)
Attributes: POEC Comparative POEC/Public Policy Courses

Not offered current academic year

ECON 238 (F) Sustainable Economic Growth

Cross-listings: ENVI 238 ECON 238

Primary Cross-listing

Is it possible to have infinite economic growth on a finite planet? This question has sparked a great deal of inquiry across the social sciences. Some argue that we need to slow or even end economic growth to prevent environmental catastrophe. Others argue that market forces, especially changing prices and improved technology, will ensure that growth can continue unabated without significant negative consequences. Still others argue that government intervention is necessary to limit negative consequences of economic progress, but that effective interventions are still compatible with sustained economic growth. In this class, we will explore the insights that economics has to offer on this important question. We will start by considering the importance of finite inputs used in production, including fossil fuels, minerals, and land, among others. Then, we will consider whether undesirable byproducts of economic growth will prevent sustained growth. This second part of class will place a lot of emphasis on climate change. Throughout the class, we will pay special attention to the role that government intervention can or cannot play in promoting sustainable economic growth. This class will reinforce important concepts taught in introductory microeconomics and introductory macroeconomics.

Class Format: The first half of the class is lecture-based. The second half of the class is discussion-based.
Requirements/Evaluation: midterms exams, final exam, problem sets, short writing assignments, video-taped presentations, class participation
Prerequisites: ECON 110 and ECON 120
Enrollment Limit: 25
Enrollment Preferences: potential or declared social science majors
Expected Class Size: 20
Grading: yes pass/fail option, no fifth course option
Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ENVI 238 (D2) ECON 238 (D2)

Attributes: ENVI Environmental Policy POEC Comparative POEC/Public Policy Courses

Not offered current academic year
ECON 240 (S) Colonialism and Underdevelopment in South Asia (DPE) (QFR)

Cross-listings: ECON 240 ASIA 241

Primary Cross-listing

British colonial rule in South Asia shaped economy and society in fundamental ways. As resistance to colonial rule emerged in the late nineteenth century, “nationalist” writers developed a critique of its economic impact via taxation, fiscal policy, trade, and many other policies. In their turn, supporters of British rule, “apologists,” argued that British rule had laid the foundations of economic growth by securing property rights, enforcing contracts, and developing infrastructure. The debate between “nationalists” and “apologists” has never quite ended, but after the recent growth of the Indian economy it has lost some of its emotional charge. We will use this opportunity to revisit the controversy.

Requirements/Evaluation: essays (one every other week) and responses to partner’s essays will be evaluated

Prerequisites: one course in ECON

Enrollment Limit: 10

Enrollment Preferences: Economics major, prior course on South Asia

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (DPE) (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 240 (D2) ASIA 241 (D2)

Difference, Power, and Equity Notes: Issues of difference, power, and equity are at the heart of any analysis of colonialism, hence the DPE designation.

Quantitative/Formal Reasoning Notes: Students will write six essays, in which they will employ economic models and engage with quantitative evidence, so the course satisfies the QFR requirement.

Attributes: GBST South + Southeast Asia Studies Electives POEC Comparative POEC/Public Policy Courses

Spring 2023

TUT Section: T1 TBA Anand V. Swamy

ECON 251 (F)(S) Price and Allocation Theory (QFR)

A study of the determination of relative prices and their importance in shaping the allocation of resources and the distribution of income. Subjects include: behavior of households in a variety of settings, such as buying goods and services, saving, and labor supply; behavior of firms in various kinds of markets; results of competitive and noncompetitive markets in goods, labor, land, and capital; market failure; government policies as sources of and responses to market failure; welfare criteria; limitations of mainstream analysis.

Requirements/Evaluation: Requirements vary by professor, but typically include frequent problem sets and multiple exams, including a final exam. They may also include one or more quizzes, short essays, collaborative projects, or presentations.

Prerequisites: ECON 110 and MATH 130 or its equivalent

Enrollment Limit: 30

Enrollment Preferences: Current or prospective Economics majors.

Expected Class Size: 30

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2) (QFR)

Quantitative/Formal Reasoning Notes: Course involves developing and analyzing mathematical models of real-world phenomena, grounded in tools like calculus and game theory. Students are assumed to be comfortable with topics from introductory calculus, including differentiation and integration.

Fall 2022

LEC Section: 01 MW 11:00 am - 12:15 pm Pamela Jakiela

LEC Section: 02 MR 1:10 pm - 2:25 pm Stephen C. Sheppard

LEC Section: 03 MR 2:35 pm - 3:50 pm Stephen C. Sheppard
ECON 252  (F)(S)  Macroeconomics  (QFR)
A study of aggregate economic activity: output, employment, inflation, and interest rates. The class will develop a theoretical framework for analyzing economic growth and business cycles. The theory will be used to evaluate policies designed to promote growth and stability, and to understand economic developments in the U.S. and abroad. Instructors may use elementary calculus in assigned readings, exams and lectures.

Requirements/Evaluation:  Requirements vary by professor, but typically include frequent problem sets and/or written assignments, midterm(s), and a final exam.

Prerequisites:  ECON 110 and 120 and MATH 130 or its equivalent

Enrollment Limit:  30

Enrollment Preferences:  Current or prospective Economics majors.

Expected Class Size:  30

Grading:  yes pass/fail option,  no fifth course option

Distributions:  (D2)  (QFR)

Quantative/Formal Reasoning Notes:  Course involves mathematical modeling of real-world phenomena, analyzing quantitative results, and describing those results in words.

ECON 255  (F)(S)  Econometrics  (QFR)
An introduction to the theory and practice of applied quantitative economic analysis. This course familiarizes students with the strengths and weaknesses of the basic empirical methods used by economists to evaluate economic theory against economic data. Emphasizes both the statistical foundations of regression techniques and the practical application of those techniques in empirical research, with a focus on understanding when a causal interpretation is warranted. Computer exercises will provide experience in using the empirical methods, but no previous computer experience is expected. Highly recommended for students considering graduate training in economics or public policy.

Requirements/Evaluation:  Requirements vary by professor, but typically include frequent problem sets, multiple exams, a group project, and possible additional assignments or quizzes.

Prerequisites:  MATH 130, plus STAT 161, 201 or 202 (or equivalent, including a score of 5 on the AP Statistics Exam), plus one course in ECON; STAT 101 will also serve as a prerequisite, but only if taken prior to the fall of 2018

Enrollment Limit:  30

Enrollment Preferences:  Current or prospective Economics and Political Economy majors.

Expected Class Size:  30

Grading:  no pass/fail option,  no fifth course option

Unit Notes:  Students may substitute the combination of STAT 201 and 346 for ECON 255

Distributions:  (D2)  (QFR)

Quantative/Formal Reasoning Notes:  Course teaches research tools necessary to analyze data.

Attributes:  PHLH Statistics Courses  POEC Required Courses
ECON 257  (S)  The Economics of Race  (DPE)
This course will examine the causes and consequences of racial disparities in economic outcomes. Specific topics will include the economic history of slavery, Reconstruction and the Civil Rights Movement; racial gaps in earnings, wealth, educational attainment, standardized test scores, and health outcomes; formal models of taste-based and statistical discrimination; and the structure and efficacy of government anti-discrimination policies. Much of the course will focus on racial discrimination faced by African Americans specifically, but there will also be coverage of other racial and ethnic minority groups. The course will additionally focus almost exclusively on the US, although many of the theories and techniques we will develop are applicable to other contexts as well. The course will utilize basic microeconomic tools, such as straightforward extensions of the supply and demand model, and ECON 110 is a prerequisite. We will also make extensive use of descriptive statistics, and an introductory statistics course such as STAT 101 will be useful, but is not required.

Requirements/Evaluation:  exams, short written responses, problem sets, participation
Prerequisites:  ECON 110
Enrollment Limit:  25
Enrollment Preferences:  First- and second-year students.
Expected Class Size:  25
Grading:  yes pass/fail option,  yes fifth course option
Distributions:  (D2)  (DPE)

Difference, Power, and Equity Notes:  The course is well suited for the DPE distribution requirement as it will develop in detail not only the existence of race-based differences in a wide variety of key socioeconomic outcomes, but also explore the historical and contemporary processes that lead to those differences.
Attributes:  POEC U.S. Political Economy + Public Policy Course

Spring 2023
LEC Section:  01  TR 11:20 am - 12:35 pm  Owen  Thompson

ECON 297  (F)  Independent Study: Economics
Students are invited to apply to undertake independent study on subjects of their own choosing. Interested students should consult with a faculty member about designing an appropriate project well in advance of fall registration.

Requirements/Evaluation:  Determined in consultation with the faculty member advising the independent study
Prerequisites:  Consent of an instructor and of the department chair
Enrollment Limit:  none
Enrollment Preferences:  none
Expected Class Size:  NA
Grading:  yes pass/fail option,  yes fifth course option
Unit Notes:  With permission of the department, an approved project may count as a 200-level elective for the major.
Distributions:  (D2)
**ECON 298 (S) Independent Study: Economics**

Students are invited to apply to undertake independent study on subjects of their own choosing. Interested students should consult with a faculty member about designing an appropriate project well in advance of spring registration.

**Requirements/Evaluation:** Determined in consultation with the faculty member advising the independent study

**Prerequisites:** Consent of an instructor and of the department chair

**Enrollment Limit:** none

**Enrollment Preferences:** none

**Expected Class Size:** NA

**Grading:** yes pass/fail option, yes fifth course option

**Distributions:** With permission of the department, an approved project may count as a 200-level elective for the major.

**Spring 2023**

IND Section: 01 TBA Jon M. Bakija

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**ECON 299 (F) Economic Liberalism and Its Critics**

**Cross-listings:** ECON 299 PSCI 238 POEC 250

**Secondary Cross-listing**

Economic liberalism holds that society is better off if people enjoy economic freedom. Its critics point to what they believe this position ignores or what it wrongly assumes, and hence, how it would make bad policy. This course explores the relationship between politics and economics by surveying influential works of political economy. Its first part examines major thinkers in relation to the historical development of capitalism in Western Europe and the United States: the classical liberalism of Adam Smith, Karl Marx's revolutionary socialism, and the reformist ideas of John Maynard Keynes. The second part considers mid-20th-century writers who revise and critique economic liberalism from a variety of perspectives, including Friedrich Hayek, Milton Friedman, Ronald Coase, Arthur Okun, and Albert O. Hirschman. The third part surveys significant recent contributions relevant to the themes of the course, with applications to current public policy issues, including topics such as: power relations and autonomy in the workplace; asymmetric information and social insurance; economic inequality and distributive justice; equality of opportunity; the economics of health care; positional goods and the moral foundations of capitalism; economic nationalism and new trade theory; behavioral economics; climate change and intergenerational equity; finance and financial crises; and rent-seeking. The combination of the historical focus of the early part of the course with discussion of modern policy issues and debates in the latter part of the course permits you to appreciate the ongoing dialogue between classical and contemporary views of political economy.

**Class Format:** This class uses a flipped classroom approach, where before each class meeting, students watch a lecture video, and sometimes write an essay or solve some problems on relating to the assigned reading and video, and then in-person class is devoted primarily to discussion.

**Requirements/Evaluation:** six short essays, several short homework assignments, and a final exam

**Prerequisites:** ECON 110 and 120 or equivalent; PSCI 201, 202, 203, or 204 (may be taken concurrently with POEC 250); open to non-majors

**Enrollment Limit:** 30

**Enrollment Preferences:** Political Economy majors and sophomores intending a Political Economy major

**Expected Class Size:** 30

**Grading:** no pass/fail option, no fifth course option

**Distributions:** (D2)

**This course is cross-listed and the prefixes carry the following divisional credit:**

ECON 299 (D2) PSCI 238 (D2) POEC 250 (D2)

**Attributes:** AMST Critical and Cultural Theory Electives POEC Required Courses

Fall 2022

SEM Section: 01 MR 2:35 pm - 3:50 pm William M. Gentry, James E. Mahon
ECON 308 (S) Skills for a Modern Economy and How to Pay for Them

Cross-listings: ECON 508 ECON 308

Secondary Cross-listing

Skills are a major driver of economic growth. The skills gap between rich and poor countries explains many of their income differences. The skills gap is a determinant of structural change, the process by which economies grow certain sectors (like manufacturing and services) and shrink others (like agriculture) in the process of achieving high-income country status and reducing poverty. The skills gap both affects and is affected by every other aspect of the economy: agricultural productivity, health, poverty rates, and fiscal capacity. This course will examine the economic policies that are essential for nations to upgrade the skills of their workforce, including the fiscal policies to finance those investments. The course will also explore complementary economic policies—in areas from labor markets to agriculture to healthcare—that allow maximum returns to skills investments.

Class Format: Students will meet the professor in pairs, approximately one hour each week.

Requirements/Evaluation: During a typical week one student in the pair will write a short paper, and the other will respond. The following week the roles will be reversed. Evaluation will be based on the papers written as well as the responses.

Prerequisites: For CDE Fellows: fall semester courses. For undergraduates: Econ 251, Econ 252, and Econ 255, or permission of instructor.

Enrollment Limit: 10

Enrollment Preferences: CDE Fellows, Economics majors.

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 508 (D2) ECON 308 (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Spring 2023

TUT Section: T1 TBA David K. Evans

ECON 345 (S) Growth Diagnostics (QFR)

Cross-listings: ECON 545 ECON 345

Primary Cross-listing

Evidence from across the developing world suggests that the "binding constraints" to economic growth can be remarkably heterogeneous—i.e., the growth potential of stagnating or underperforming economies may be unlocked in a large variety of ways. For instance, pre-reform China had been constrained by poor supply incentives in agriculture, whereas Brazil has been held back by an inadequate supply of credit, South Africa by poor employment incentives in manufacturing, El Salvador by insufficient production incentives in tradables, Zimbabwe by bad governance, and so forth.

How can developing-country policymakers determine country-specific constraints like these, thus enabling them to pragmatically pursue a selected set of growth-promoting policies rather than attempting to implement a "laundry list" of reforms that are naively based on "best practice" rules-of-thumb?

This course will serve as a primer on "growth diagnostics," an empirically-driven analytical framework for identifying the most binding constraints to economic growth in a given country at a point in time, thereby allowing policymakers to develop well-targeted reforms for relaxing these constraints while being cognizant of the nation’s prevailing economic, political, and social context. The course will first build on the basic theories and empirics of economic growth to elucidate the diagnostic framework and will then employ a wide range of country-specific case studies to demonstrate how the framework can be operationalized for policy making. Throughout the semester, students will be required to work in groups, each representing a given developing or emerging-market economy, in order to build a growth diagnostic for their group’s assigned country by the end of the course.

Requirements/Evaluation: extensive class participation, two short (5-page) papers, two 15-page team papers comprising a country growth diagnostic, and a team presentation on the diagnostic

Prerequisites: for undergraduates ECON 251, ECON 252, and either ECON 255 or STAT 346

Enrollment Limit: 19

Enrollment Preferences: CDE fellows and senior Economics majors

Expected Class Size: 19
Grading: no pass/fail option, no fifth course option

Distributions: (D2) (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 545 (D2) ECON 345 (D2)

Quantitative/Formal Reasoning Notes: The course material will be draw heavily on mathematical and statistical models of economic growth and macroeconomic development, and students will be required to routinely develop mathematical models and/or conduct econometric analysis in their assignments.

Spring 2023
SEM Section: 01    TR 9:55 am - 11:10 am    Quamrul H. Ashraf

ECON 348 (S) Human Capital and Development
Cross-listings: ECON 548 ECON 348

Primary Cross-listing
Children around the world face unequal opportunities to attend school, and to learn. This course will introduce students to economic studies of education, focusing on pre-school through high school. The course will mainly cover research in low-income and middle-income countries, but will also discuss connections to policy debates in the United States and elsewhere. Topics will include the importance of early-life conditions and investments; the connections between health and education; the roles of information, incentives, inputs, and technology; research methods; and decisions between policy options. Students in this course will analyze data themselves, and will critically read published research.

Requirements/Evaluation: Grades are principally based on readings questions, problem sets, two in-class exams, and short presentations by students.
Prerequisites: ECON 255, POEC 253, STAT 346, or permission of the instructor. CDE Fellows should have taken ECON 502 or 503.
Enrollment Limit: 20
Enrollment Preferences: Economics majors and CDE Fellows
Expected Class Size: 20
Grading: yes pass/fail option, yes fifth course option
Distributions: (D2)
This course is cross-listed and the prefixes carry the following divisional credit:
ECON 548 (D2) ECON 348 (D2)
Attributes: GBST Economic Development Studies Electives POEC Comparative POEC/Public Policy Courses

Spring 2023
LEC Section: 01    TF 1:10 pm - 2:25 pm    Owen Ozier

ECON 352 (S) Financial Development and Regulation
Cross-listings: ECON 352 ECON 510

Secondary Cross-listing
This course focuses on the financial system in developing countries and its role in economic development. The first part explores the functions of finance, how it contributes to growth and poverty alleviation, as well as examines what can be done to increase financial inclusion. What are the key parts of the infrastructure that are needed to improve access to financial services, including via 'fintech,' which is taking off in many developing countries? We will look at experiences with financial sector repression and subsequent liberalization and investigate the causes and impact of financial crises, as well as how to manage them. Then we will study how to make finance effective in dealing with a variety of risks facing societies, including aging and climate change. A key focus will be how to prevent or minimize crises, analyzing government's role as regulator, supervisor, standard setter, contract enforcer, and owner, including how regulation should respond to climate risk. In this final part, attention will be devoted to the role of institutions (laws, norms, culture) and incentives in financial sector development.

Class Format: discussion
**Requirements/Evaluation**: Midterm, participation in class discussion and formal in-class debates, and a final research paper.

**Prerequisites**: For undergraduates, Econ 110, 120, and POEC 253 or ECON 255; undergraduate enrollment limited and requires instructor's permission

**Enrollment Limit**: 20

**Enrollment Preferences**: CDE students, as well as undergraduates interested in the role of the financial system in low and middle-income countries.

**Expected Class Size**: 20

**Grading**: no pass/fail option, yes fifth course option

**Distributions**: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 352 (D2) ECON 510 (D2)

**Attributes**: GBST Economic Development Studies Electives POEC Comparative POEC/Public Policy Courses

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Spring 2023

LEC Section: 01  MW 11:00 am - 12:15 pm  Gerard Caprio

**ECON 355 (F) Financial Crises, Credit Cycles, and Macroeconomic Policies**

This course examines macroprudential policies which aim to mitigate systemic risk to the financial system. We will discuss several instances of financial crises and the conditions leading up to these episodes. Particular focus will be placed on recent research into current macroprudential policies and their implications for financial stability. Topics to be covered include: the concept of cycles in macroeconomics, business and credit cycle measurement, co-movement between economic aggregates, domestic and international policies targeting financial stability, and the effect of these policies on financial markets and the real economy.

**Requirements/Evaluation**: Problem sets, presentations, and a final paper

**Prerequisites**: Economics 252 and 255

**Enrollment Limit**: 25

**Enrollment Preferences**: junior and senior Economics majors

**Expected Class Size**: 25

**Grading**: yes pass/fail option, yes fifth course option

**Distributions**: (D2)

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Fall 2022

LEC Section: 01  TR 8:30 am - 9:45 am  Andrew T. Hessler

**ECON 357 (F) The Economics of Higher Education**

This tutorial will utilize economic theory and econometric methods to understand a variety of issues pertaining to the economics of colleges and universities. In particular, we'll discuss the logic of non-profit enterprises, the financial structure of a college or university, competition in the market for higher education, policies impacting tuition and financial aid, the individual and societal returns from investments in higher education, and the distinctive features of academic labor markets. Particular attention will be paid to selective liberal arts colleges.

**Class Format**: will meet weekly in groups of two

**Requirements/Evaluation**: six 5- to 7-page papers and on the quality of the student's oral presentations and commentary on the work of their colleagues

**Prerequisites**: ECON 251 and 255 or STAT 346 or permission of instructor

**Enrollment Limit**: 10

**Enrollment Preferences**: Economics majors

**Expected Class Size**: 10

**Grading**: no pass/fail option, no fifth course option

**Distributions**: (D2)
ECON 359  (S)  Developing Country Macroeconomics II: Institutions and Policy Regimes

Cross-listings:  ECON 515  ECON 359

Secondary Cross-listing

Developing countries must confront a number of macroeconomic challenges that industrialized countries do not have to contend with: exchange rate volatility, large capital flows and commodity price fluctuations, for example. Building on ECON 505, this course examines these issues from both theoretical and empirical standpoints. The focus will be on the design of monetary, fiscal and exchange rate policies and institutions to enhance macroeconomic stability, and create an environment conducive to growth.

Requirements/Evaluation:  two midterms and a final project

Prerequisites:  ECON 505 or 506; undergraduate enrollment limited and requires instructor's permission

Enrollment Limit:  none

Enrollment Preferences:  none

Expected Class Size:  25-30

Grading:  yes pass/fail option,  no fifth course option

Distributions:  (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 515 (D2)  ECON 359 (D2)

Attributes:  GBST Economic Development Studies Electives  POEC International Political Economy Courses

Spring 2023

SEM Section: 01    TR 8:30 am - 9:45 am     Kenneth N. Kuttner

ECON 360  (S)  Monetary Economics  (QFR)

This course covers a range of theoretical and applied issues bearing on monetary policy as conducted in the U.S. and abroad. Topics to be covered include: the causes of inflation, how central banks manage interest rates, the channels through which monetary policy affects the economy, and the costs and benefits of imposing rules on the conduct of policy. The class will also touch on a number of current issues facing central banks, such as unconventional monetary policy and cryptocurrencies.

Requirements/Evaluation:  Two exams, a research paper and/or class presentation

Prerequisites:  ECON 252 and 255. Multivariate calculus (MATH 150 or 151) is recommended but not required

Enrollment Limit:  20

Enrollment Preferences:  junior and senior Economics majors

Expected Class Size:  20

Grading:  yes pass/fail option,  no fifth course option

Distributions:  (D2)  (QFR)

Quantative/Formal Reasoning Notes:  The course entails the use of mathematical economic models, the presentation of quantitative information, and the interpretation of statistical analysis.

Attributes:  GBST Economic Development Studies Electives  POEC Comparative POEC/Public Policy Courses

Not offered current academic year

ECON 362  (S)  Global Competitive Strategies

Econ 362 acknowledges both the importance of large, diversified multinational firms in global economic activity, and the forms of strategic thinking that often displace, in practice, the optimization models of traditional economic analysis. In this course, we seek to describe competition in global markets
by developing competence in decoding and critiquing (and even formulating) varieties of business and corporate strategies employed during the past forty years. While we treat a variety of theoretical models that seek or have sought to explain patterns of international economic activity, our priority is to ascertain their descriptive integrity and usefulness today. Our historical interest begins with mercantilism and covers Smith, comparative advantage, varieties of factor endowment theories, and much more, proceeding to strategic management perspectives and contributions of the 20th and early 21st century. We complete these efforts with a few original attempts to reconcile modern growth theory (e.g., Romer) with modern strategic practice (e.g., Porter). Further, substantial recent shifts in the nature of globalized economic activity, including the changing relative mobility and power of capital and labor, are examined. While the course is largely descriptive, it cannot fail to treat a few normative issues. We treat the efficacy of various government policies in promoting the competitiveness of home-based industries in regional and global markets. Finally, welfare propositions and policy ideas for addressing welfare impacts in a descriptively accurate context are advanced.

**Class Format:** mix of lecture, discussion, and case analyses

**Requirements/Evaluation:** written cases (in teams), class participation, a mid-term exam, and a final paper (can be co-authored) or exam are expected

**Prerequisites:** ECON 251

**Enrollment Limit:** 25

**Enrollment Preferences:** senior Economics majors

**Expected Class Size:** 25

**Grading:** yes pass/fail option, no fifth course option

**Distributions:** (D2)

**Attributes:** GBST Economic Development Studies Electives

Not offered current academic year

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**ECON 364 (F) Theory of Asset Pricing**

What is the price of time? What is the price of risk? How do markets allocate resources across time and uncertain states of the world? This course theoretically studies how markets allocate scarce resource across time and when outcomes are risky. The "goods" in such markets are called "assets" and the prices of "assets" determine the cost of trading resources across time and across uncertain states of the world. We theoretically investigate how equilibrium determines the price of time, then asset price implications; then asset allocations and prices in the presence of risk; finally, implications for new assets.

**Requirements/Evaluation:** problem sets and exams

**Prerequisites:** ECON 251 or ECON 252; and ECON 255 or STAT 201

**Enrollment Limit:** 20

**Enrollment Preferences:** Economics majors

**Expected Class Size:** 20

**Grading:** no pass/fail option, yes fifth course option

**Distributions:** (D2)

Not offered current academic year

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**ECON 366 (S) International Trade and Development**

**Cross-listings:** ECON 516 ECON 366

**Secondary Cross-listing**

This course will examine the causes and consequences of globalization and its implications for less-developed countries. We will study the classic models of international trade and discuss the empirical relevance of these theories. In addition, we will focus on other dimensions of globalization that are of particular importance to developing countries such as trade and education, emigration, brain drain, remittances, foreign direct investment, trade policies, infant industry protection, trade and growth, the resource course, and trade agreements.

**Class Format:** discussion

**Requirements/Evaluation:** problem sets, midterm, presentation, and final

**Prerequisites:** ECON 251 and ECON 255; undergraduate enrollment limited and requires instructor’s permission

**Enrollment Limit:** 19
ECON 368  (F)  Public Economics and Fiscal Policies

The public sector is an important part of the economy. Its objectives are to increase efficiency by correcting market failures, redistribute to achieve a more equal distribution, conduct fiscal policies to stabilize the economy, and, in a broader sense, set the rules of the game. This course discusses the role of the government in the economy, the different ways it acts to solve market failures and redistribute, and the consequences of government actions and government failures. We will draw on a political economy perspective to discuss how the nature of government decision-making impacts these outcomes. The course takes a comparative perspective in discussing differences in addressing market failures and redistribution in more market-oriented economies - like the US - and in economies where the government plays a more active role - like the Nordic countries. The course will also give considerable attention to the structure of fiscal policies and how they are employed to stabilize the economy.

Requirements/Evaluation:  Problem sets, writing assignments, and a final exam

Prerequisites:  Economics 251 and 255

Enrollment Limit:  25

Enrollment Preferences:  Junior and Senior Economics and Political Economy majors

Expected Class Size:  25

Grading:  no pass/fail option,  no fifth course option

Distributions:  (D2)

Spring 2023

SEM Section: 01    TR 11:20 am - 12:35 pm    Will Olney

ECON 370  Data Science for Economic Analysis

The goal of data science is to use empirical information from a broad range of sources to improve our understanding of the world around us. Economists increasingly rely on the tools of data science to access novel sources of data and information, characterize the economic environment, and conduct empirical analysis. This course provides hands-on introduction to data science tools most relevant for economic analysis including data visualization, exploratory data analysis, and statistical learning. The objective of the course is to help students: (i) formulate economic research questions that can be explored using data science tools, (ii) identify sources of data and prepare data for analysis, (iii) produce persuasive visualizations, and (iv) analyze data using both classical statistics and machine learning.

Class Format: The course includes traditional lectures, interactive activities in both Stata and R, and in-class presentations by students. Some prior knowledge of either Stata or R is helpful, but not required.

Requirements/Evaluation: Grades are based on in-class participation and performance on two take-home exams as well as problem sets and data visualization/analysis projects.

Prerequisites:  ECON 255 or STAT 201, STAT 202, or STAT 346 or permission of instructor

Enrollment Limit:  25

Enrollment Preferences:  Economics majors

Expected Class Size:  25

Grading:

Distributions:  (D2)
ECON 371  (F)  Time Series Econometrics and Empirical Methods for Macro  (QFR)
Econometric methods in many fields including macro and monetary economics, finance and international growth and development, as well as numerous fields beyond economics, have evolved a distinct set of techniques which are designed to meet the practical challenges posed by the typical empirical questions and available time series data of these fields. The course will begin with an introductory review of concepts of estimation and inference for large data samples in the context of the challenges of multivariate endogeneous systems, and will then focus on associated methods for analysis of short dynamics such as vector autoregressive techniques and methods for analysis of long run dynamics such as cointegration techniques. Students will be introduced to concepts and techniques analytically, but also by intuition, learning by doing, and by computer simulation and illustration. The course is particularly well suited for economics majors wishing to explore advanced empirical methods, or for statistics, mathematics or computer science majors wishing to learn more about the ways in which the subject of their majors interacts with the fields of economics. The method of evaluation will include a term paper. ECON 252 and either STATS 346 or ECON 255 are formal prerequisites, although for students with exceptionally strong math/stats backgrounds these can be waived subject to instructor permission. Credit may not be earned for both ECON 371 and ECON 356.

Requirements/Evaluation: term paper and regular homework assignments
Prerequisites:  ECON 252 and either ECON 255 or STATS 346
Enrollment Limit:  19
Enrollment Preferences:  students wishing to write an honors thesis, and students with strong MATH/STAT/CSCI backgrounds
Expected Class Size:  19
Grading:  no pass/fail option,  yes fifth course option
Distributions:  (D2)  (QFR)
Quantitative/Formal Reasoning Notes:  Uses quantitative/formal reasoning intensively in the form of mathematical and statistical arguments, as well as computer programming.

Fall 2022
SEM Section: 01    TF 1:10 pm - 2:25 pm     Peter L. Pedroni

ECON 373  (F)  The Economics of Immigration  (QFR)
This course will explore migration across national borders from an economic perspective, with a focus on migration to the United States. Who migrates, and why? What are the impacts on the economies of the origin country and the destination country, and on migrants themselves? What policies shape immigration and enforcement of immigration law, and what are their impacts? What is the role of immigrants in the broader society? We will emphasize empirical analysis as a data-driven way of understanding the economics of immigration.

Class Format:  Class will periodically meet in a small-group seminar format.
Requirements/Evaluation:  Requirements: active participation, 3 empirical assignments, 2 short papers, 2 presentations, and a final 12-15 page paper.
Prerequisites:  Econ 251 and Econ 255, or permission of instructor
Enrollment Limit:  25
Enrollment Preferences:  Economics majors
Expected Class Size:  25
Grading:  yes pass/fail option,  yes fifth course option
Distributions:  (D2)  (QFR)
Quantitative/Formal Reasoning Notes:  This course will use quantitative tools of economics.

Not offered current academic year

ECON 374  (F)  Poverty and Public Policy  (WS)
Since 1965, the annual poverty rate in the United States has hovered between 10% and 15%, though far more than 15% of Americans experience poverty at some point in their lives. In this course, we will study public policies that, explicitly or implicitly, have as a goal improving the well-being of
the poor in this country. These policies include social insurance programs such as Unemployment Insurance; safety net programs such as Temporary Assistance to Needy Families, Supplemental Nutrition Assistance Program, Medicaid, and housing assistance; education programs such as Head Start and public education; and parts of the tax code including the Earned Income Tax Credit and Child Tax Credit. We will explore the design and functioning of these programs, focusing on questions economists typically ask when evaluating public policy such as: What are the goals of the policy and does the policy achieve them? Does the design of the policy lead to unintended effects (either good or bad)? What are the trade-offs inherent in the policy’s design? Could the policy be redesigned to achieve its goals more effectively? Through in-depth study of these programs, students will learn how economists bring theoretical models and empirical evidence to bear on important questions of public policy.

Requirements/Evaluation: evaluation will be based on six 5- to 7-page papers and on the quality of the student’s oral presentations and commentary on the work of their colleagues

Prerequisites: POEC 253 or ECON 255 or STAT 346 or permission of instructor

Enrollment Limit: 10

Enrollment Preferences: Economics majors, Political Economy majors

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (WS)

Writing Skills Notes: Each student will write five 5- to 7-page papers on which I will provide written feedback regarding grammar, style, and argument. Each student will write five 2- to 3-page critiques of their partners’ papers. Midway through the semester, each student will revise one of their first three papers.

Attributes: JLST Interdepartmental Electives POEC U.S. Political Economy + Public Policy Course

Not offered current academic year

ECON 375  (S)  Inclusive Growth and Crisis Response: The Role of Social Protection Systems

Cross-listings: ECON 532 ECON 375

Secondary Cross-listing

Over the past three decades, developing countries have increasingly expanded social protection systems to tackle poverty and vulnerability while promoting inclusive social development and equitable economic growth. These systems provide pro-poor policy instruments that can balance trade and labor market reforms, fiscal adjustments (such as reduced general subsidies) and other economic policies aimed at enabling better market performance. In addition, social protection systems help vulnerable people cope with shocks to their livelihoods, promoting resilience, human capital development and sometimes high-return risk-taking. In times of crisis, these systems are more important than ever. From March to June 2020, the World Bank identified 195 countries that have adapted and expanded their social protection systems to respond to the COVID-19 pandemic. This tutorial offers the opportunity to explore how shock-responsive social protection systems can better enable developing countries to respond to global and local shocks in a manner that minimizes the medium- to long-term costs of the resulting crises. The tutorial examines how developing countries build social protection systems to tackle poverty, vulnerability and social exclusion that result from global and local shocks. Topics include how the design and implementation of effective interventions both respond to crises and strengthen long-term developmental outcomes. The tutorial focuses on country responses to the COVID-19 pandemic as both a relevant case study and an example of the kinds of global crises to which national social protection systems must be able to respond in the future.

Requirements/Evaluation: Students will write five papers during the term, and will prepare and deliver formal comments on five papers written by other students

Prerequisites: ECON 251 or ECON 252

Enrollment Limit: 10

Enrollment Preferences: Junior and senior Economics majors

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 532 (D2) ECON 375 (D2)

Attributes: POEC Comparative POEC/Public Policy Courses
ECON 376 (F) The Economics of Global Inequality (QFR)

This course focuses on the proximate and ultimate causes of global economic inequality across nations. Motivated by several stylized facts from cross-country data, we will pose a series of questions: Why are some countries so rich while others remain so poor? What explains heterogeneity in the experience of economic growth across nations, with some growing at a moderate pace over long periods of time, others experiencing rapid growth over shorter intervals, and yet others stagnating persistently? Do all economies face comparable challenges to achieving sustained economic growth? Will poorer countries ever catch up to richer ones? To answer these and other related questions, we will explore the underlying mechanisms of economic growth. What role is played by savings and investment (i.e., the accumulation of physical capital)? What is the influence of population growth? How important are investments in human capital (i.e., education and population health)? What about technological differences across nations? How much significance should we ascribe to cross-country differences in geographical characteristics? How much should we ascribe to differences in the quality of institutions? For each question, we will explore both theoretical and empirical approaches, ranging from formal models to qualitative historical evidence to cross-country growth regressions. We will debate the usefulness of these different approaches for development policy and will discuss the reasons why so many questions about global economic inequality remain difficult to answer.

Requirements/Evaluation: Problem sets, one midterm exam, final exam.

Prerequisites: ECON 252 and either ECON 255 or STAT 346. ECON 251 recommended but not required.

Enrollment Limit: 20

Enrollment Preferences: Junior and senior economics majors.

Expected Class Size: 20

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (QFR)

Quantitative/Formal Reasoning Notes: The course material will draw heavily on mathematical and statistical models of economic growth and cross-country comparative development. Students will routinely work on sophisticated mathematical models of economic growth, involving the application of solution concepts from dynamic optimization and differential equations. Students will also be required to perform some econometric analyses in their assignments.

Attributes: GBST Economic Development Studies Electives

Not offered current academic year

ECON 377 (F) Inspiration/Perspiration: The Economics of Innovation

From the iron plow, to the steam engine, to modern biotechnology, innovation drives economic growth and raises living standards. Whether we are talking about great inventions or small tweaks, the tools of economics can help us understand how new ideas and technologies emerge, spread, and become obsolete. In this course, we will examine the creation of new knowledge, the translation of ideas and scientific advances into practical applications, and the adoption of new technologies by producers and consumers. We will study the incentives that potential innovators face, how these are affected by patents and other forms of intellectual property rights, how entrepreneurs finance and market their innovations and how different market structures can influence the resulting trajectory of innovation and adoption. We will also discuss how government policies can foster the financing and development of innovation. Throughout the course, we will explore historical and contemporary case studies of the creation, exploitation, and consequences of innovation.

Requirements/Evaluation: reading responses and short writing assignments; empirical exercises; constructive contributions to class discussions; a group project; and an 8- to 10-page research paper

Prerequisites: ECON 251 and (ECON 255 or POEC 253)

Enrollment Limit: 25

Enrollment Preferences: junior and senior Economics majors

Expected Class Size: 25

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Not offered current academic year
ECON 378 (F) Long-Run Comparative Development (QFR)

The world today is marred by vast disparities in the standard of living, with about a 30-fold difference in real GDP per capita between the poorest and most affluent of nations. What are the causes of such differences in prosperity across countries? Are the origins of global inequality to be found in underlying differences among societies over the past few decades, the past few centuries, or the past few millennia? If contemporary differences in living standards have such "deep" historical roots, what scope exists for policies to reduce global inequality today? Can we expect inequality to be reduced through some natural process of macroeconomic development, or is it likely to persist unless acted upon by policy? This course will present a unified theory of economic growth for thinking about these and related questions. Examples of issues to be covered include: the Neoclassical growth model and its inefficacy for answering questions about development over long time horizons; Malthusian stagnation across societies during the pre-industrial stage of economic development; the importance of the so-called demographic transition and of human capital formation in the course of industrialization; the persistent influence of colonialism, slavery, and ethnic fragmentation in shaping the quality of contemporary politico-economic institutions; and the enduring effects of geography on comparative development, through its impact on the emergence of agriculture in early human societies and its influence in shaping the composition of traits in populations across the globe.

Class Format: discussion

Requirements/Evaluation: problem sets, at least one exam, a research paper, and a class presentation

Prerequisites: ECON 251, ECON 252, and either ECON 255 or STAT 346

Enrollment Limit: 25

Enrollment Preferences: junior and senior Economics majors

Expected Class Size: 25

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (QFR)

Quantitative/Formal Reasoning Notes: The course material will draw heavily on mathematical and statistical models of economic growth and macroeconomic development. Students will be required to routinely develop and solve sophisticated mathematical models of economic growth, involving the rigorous application of solution concepts from constrained optimization and from optimal control theory. Students will also be required to perform some econometric analyses in their assignments.

Attributes: GBST Economic Development Studies Electives POEC Comparative POEC/Public Policy Courses

Fall 2022
LEC Section: 01    TR 11:20 am - 12:35 pm     Quamrul H. Ashraf

ECON 379 (S) Program Evaluation for International Development

Cross-listings: ECON 523 ECON 379

Secondary Cross-listing

Development organizations face strict competition for scarce resources. Both public and private organizations are under increasing pressure to use rigorous program evaluation in order to justify funding for their programs and to design more effective programs. This course is an introduction to evaluation methodology and the tools available to development practitioners, drawing on examples from developing countries. It will cover a wide range of evaluation techniques and discuss the advantages and disadvantages of each. The course is a mix of applied econometrics and practical applications covering implementation, analysis, and interpretation. You will learn to be a critical reader of evaluations, and to develop your own plan to evaluate an existing program of your choice.

Requirements/Evaluation: Empirical exercises, exams, writing assignments, and collaborative projects

Prerequisites: one public economics course or microeconomics course (ECON 504 or ECON 110), and one empirical methods course (POEC 253 or ECON 255, 502, or 503)

Enrollment Limit: 20

Enrollment Preferences: CDE Students, but undergraduates with the prerequisites are welcome

Expected Class Size: 20

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)
This course is cross-listed and the prefixes carry the following divisional credit:
ECON 523 (D2) ECON 379 (D2)

Attributes: PHLH Methods in Public Health  POEC Comparative POEC/Public Policy Courses

Spring 2023
SEM Section: 01    MWF 8:30 am - 9:45 am    Pamela Jakiela

ECON 380  (S)  Population Economics
Cross-listings: ECON 380  ECON 519

Primary Cross-listing
This course is an introduction to the economic analysis of demographic behavior and the economic consequences of demographic change. An important aim is to familiarize students with historical and contemporary trends in fertility, mortality, migration, and family composition, and the implications of these trends for the economy. The course demonstrates the application of microeconomic theory to demographic behavior, including fertility, marriage, and migration. Students are introduced to basic techniques of demographic measurement and mathematical demography. Selected topics include the economic consequences of population growth in developing countries, the economics of fertility and female labor force participation, the effects of an older age structure on the social security system, and the relationship between population growth and natural resources.

Requirements/Evaluation: at least one exam, a research paper and a class presentation
Prerequisites: ECON 251; POEC 253 or ECON 255 or permission of instructor
Enrollment Limit: 20
Enrollment Preferences: If overenrolled, students will be asked to submit a brief statement of interest.
Expected Class Size: 20
Grading: no pass/fail option, no fifth course option
Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 380 (D2) ECON 519 (D2)

Attributes: PHLH Social Determinants of Health

Not offered current academic year

ECON 381  (S)  Global Health Policy Challenges
Cross-listings: ECON 571  ECON 381

Primary Cross-listing
Poor health is both a cause and a consequence of poverty. It can trap individuals in poverty and reduce aggregate economic growth. This course will be structured around major global health challenges, including maternal health, infectious diseases (e.g. HIV/AIDS, tuberculosis, COVID), neglected tropical diseases (e.g malaria, dengue, Ebola), nutritional deficiencies, and mental health. We will focus primarily, but not exclusively, on health in low-income countries in this course. Students will read papers and conducted empirical assignments related to the various topics, as well as develop their own research idea during the semester related to one of the topics covered.

Requirements/Evaluation: empirical problem sets, midterm exam and a substantive research paper that includes some analysis of existing data
Prerequisites: ECON 251 and (POEC 253 or ECON 255 or STAT 346) or permission of instructor
Enrollment Limit: 20
Enrollment Preferences: juniors and sophomores
Expected Class Size: 20
Grading: no pass/fail option, yes fifth course option
Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 571 (D2) ECON 381 (D2)

Attributes: PHLH Decision-Making by Institutions + Individuals  POEC Comparative POEC/Public Policy Courses
ECON 382 (S) Gentrification and Neighborhood Change  (DPE)

While the phenomenon we call "gentrification" was first noted in the 1960s, these changes in urban neighborhoods have recently drawn increasing scrutiny and concern. Coming at a time of growing income inequality, the movement of higher income households into neighborhoods previously occupied by lower-income households has raised concerns about displacement, housing affordability, access to employment and other problems that may be associated with a gentrifying city. These problems may be further exacerbated by residential segregation and reduced support for public housing and transportation. This course will provide an opportunity to study these issues in depth. What, exactly, is gentrification? What do we know about the economic causes and consequences of gentrification and neighborhood change? How are these causes and consequences affected by growing income inequality and continued segregation in housing? What policy options might be pursued that could improve the well-being of existing and potential residents of the neighborhoods in US cities?

Requirements/Evaluation: Students will meet in pairs once per week. On alternate weeks students will write a 10-12 page primary paper on an assigned topic, and on the next week write a 4-5 page comment and discussion on the primary paper. At least one of the primary papers written by each student during the course must incorporate some analysis of data on gentrification using data introduced in discussion.

Prerequisites: Economics 251 (Price and Allocation Theory), Statistics 161 or Economics 255 (Econometrics) or POEC 253 (Empirical Methods in Political Economy) or instructor permission.

Enrollment Limit: 10

Enrollment Preferences: Economics and Political Economy majors, Juniors and Seniors

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (DPE)

Difference, Power, and Equity Notes: Gentrification has been identified in the survey of DPE suggestions as a worthwhile and important topic for a course satisfying the DPE requirement. Gentrification, with its consequent displacement of low-income and frequently minority households in cities is widely viewed as a problem and there have been increasing demands for local policies to limit the rate or extent of gentrification. We will address the causes, measurement of gentrification and extent to which it burdens poor households.

Not offered current academic year

ECON 383 (S) Cities, Regions and the Economy

Cities and urbanization can have significant impacts on the economy. In many developed economies, a process of regional decline is associated with older, industrial cities. In developing countries, the process of economic growth is generally associated with increasing urbanization. Urbanization, with its increasing concentration of population and production, puts particular pressure on markets to allocate resources for provision of land, housing, transportation, labor and public goods. Urbanization can alter the productivity of land, labor, and capital in ways that can improve the welfare of residents and the performance of the broader economy. In this course we will examine these conflicting economic forces and examine some recent research that contributes to our understanding of the difference between regional growth and decline, and the role that the urban structure plays in these processes. We will examine the function of land, housing, transportation, and labor markets in the urban context, and the scope for public policies to improve the performance of the regional economy.

Requirements/Evaluation: Two midterms and a research paper on an approved topic that is at least 5000 words in length.

Prerequisites: ECON 251 or instructor's permission

Enrollment Limit: 20

Enrollment Preferences: Seniors and Juniors

Expected Class Size: 20

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)

Attributes: AMST Space and Place Electives  GBST Urbanizing World Electives  POEC U.S. Political Economy + Public Policy Course

Not offered current academic year
ECON 384  (S) Corporate Finance  (QFR)
This course analyzes the major financial decisions facing firms. While the course takes the perspective of a manager making decisions about both what investments to undertake and how to finance these projects, it will emphasize the underlying economic models that are relevant for these decisions. Topics include capital budgeting, links between real and financial investments, capital structure choices, dividend policy, and firm valuation. Additional topics may include issues in corporate risk management, corporate governance and corporate restructuring, such as mergers and acquisitions.

Class Format: Lecture / discussion
Requirements/Evaluation: class participation, problem sets, short quizzes, short projects such as case write ups, a midterm exam, a final exam and a research paper (possibly written with a partner)
Prerequisites: ECON 251, 252, and some familiarity with statistics (e.g., ECON 255)
Enrollment Limit: 28
Enrollment Preferences: Economics majors; seniority
Expected Class Size: 28
Grading: yes pass/fail option, yes fifth course option
Distributions: (D2)  (QFR)
Quantitative/Formal Reasoning Notes: The course uses quantitative models to evaluate decisions.

Spring 2023
LEC Section: 01  MR 2:35 pm - 3:50 pm  William M. Gentry

ECON 385  (S) Games and Information
This course is a mathematical introduction to strategic thinking and its applications. Ideas from game theory, including Nash equilibrium and its refinements, commitment and credibility, repeated games and enforcement, and information asymmetries and signaling, will be introduced. Applications will be drawn from economics and politics around the globe.

Requirements/Evaluation: Two exam, regular problem sets and assignments in which students create game-theoretic models.
Prerequisites: ECON 251
Enrollment Limit: 25
Enrollment Preferences: juniors
Expected Class Size: 25
Grading: no pass/fail option, no fifth course option
Unit Notes: students who have taken MATH 335 or CSCI 357 cannot receive credit for this class
Distributions: (D2)
Not offered current academic year

ECON 387  (S) Economics of Climate Change  (QFR)
Cross-listings: ECON 522  ENVI 387  ECON 387
Primary Cross-listing
This course introduces the economic view of climate change, including both theory and empirical evidence. Given the substantial changes implied by the current stock of greenhouse gases (GHGs) in the atmosphere, we will begin by looking at impacts on agriculture, health, income, and migration. We will consider the distribution of climate damages across poor and wealthy people, both within and across countries. Next we will study adaptation, including capital investments and behavioral changes. We will examine the sources of climate change, especially electricity generation and transportation, and think about optimal policies. Throughout the course we will discuss the limits of the economic approach, pointing out normative questions on which economic theory provides little guidance.

Requirements/Evaluation: problem sets, midterm, group presentation, final exam
Prerequisites: ECON 251, familiarity with statistics
Enrollment Limit: 25
Enrollment Preferences: Junior/Senior Economics majors and CDE fellows
Expected Class Size: 25
Grading: no pass/fail option, no fifth course option
Distributions: (D2) (QFR)
This course is cross-listed and the prefixes carry the following divisional credit:
ECON 522 (D2) ENVI 387 (D2) ECON 387 (D2)
Quantitative/Formal Reasoning Notes: The course involves simple calculus-based theory and applied statistics.
Attributes: ENVI Environmental Policy MAST Interdepartmental Electives POEC Comparative POEC/Public Policy Courses

Spring 2023
LEC Section: 01 MR 1:10 pm - 2:25 pm Matthew Gibson

ECON 389 (S) Tax Policy in Global Perspective (QFR)
Cross-listings: ECON 514 ECON 389
Secondary Cross-listing
Government policy is important for economic development. To finance their policies, governments must build the fiscal capacity to implement a tax system. In turn, fiscal capacity--the ability for the government to raise revenue--depends on economic development. This endogeneity between fiscal capacity and economic development creates challenges for tax policy in developing countries. Given these challenges, what types of taxes should countries use to raise revenues? How can governments build the fiscal capacity to generate revenue to finance critical services? This class explores tax policy from a global and comparative perspective. Because most students will be CDE fellows, we will emphasize tax policy issues, examples, and evidence that are pertinent to developing countries. However, many tax policy lessons are universal so we will also learn about tax policies in developed countries, especially issues relevant for transnational transactions. Topics addressed include: how economic principles can be applied to the efficiency and equity consequences of tax policies; how personal income taxes, corporate income taxes, and value-added taxes are designed and administered and how they influence the economy; ideas for fundamental tax reforms; the debate over progressive taxes versus "flat" taxes; how taxes affect incentives to save and invest; how market failures and administrative problems may influence the optimality of tax policy; the implications of global capital flows and corporate tax avoidance for tax policy; tax holidays and other special tax incentives for investment; empirical evidence on the influence of taxes on foreign direct investment, labor supply, and tax evasion; tax policy towards natural resources such as minerals and oil; case studies of efforts to reform tax administration and reduce tax evasion and corruption; taxes on land and property; taxes on imports and exports; presumptive taxation; and the informal economy and its implications for tax policy.
Requirements/Evaluation: midterm exam, several problem sets, two 10-page essays
Prerequisites: one public economics course or microeconomics course (ECON 504 or ECON 110), and one empirical methods course (POEC 253 or ECON 255, 502, or 503); students who have previously taken ECON 351 will not be enrolled
Enrollment Limit: 19
Enrollment Preferences: CDE students, but undergraduates with the prerequisites are welcome
Expected Class Size: 15-19
Grading: yes pass/fail option, yes fifth course option
Distributions: (D2) (QFR)
This course is cross-listed and the prefixes carry the following divisional credit:
ECON 514 (D2) ECON 389 (D2)
Quantitative/Formal Reasoning Notes: The course builds on other QFR Reasoning econ classes.
Attributes: POEC Comparative POEC/Public Policy Courses POEC International Political Economy Courses

Spring 2023
SEM Section: 01 MR 2:35 pm - 3:50 pm Jon M. Bakija
ECON 397  (F)  Independent Study: Economics (Advanced)
Students are invited to apply to undertake independent study on subjects of their own choosing. Interested students should consult with a faculty member about designing an appropriate project well in advance of fall registration.

Requirements/Evaluation: Determined in consultation with the faculty member advising the independent study
Prerequisites: At least one of (Econ 251, Econ 252, or Econ 255), consent of an instructor and of the department chair
Enrollment Limit: none
Enrollment Preferences: none
Expected Class Size: NA
Grading: yes pass/fail option, yes fifth course option
Unit Notes: An approved project may count as one of the two advanced electives required for the major
Distributions: (D2)

Fall 2022
IND Section: 01  TBA  Jon M. Bakija

ECON 398  (S)  Independent Study: Economics (Advanced)
Students are invited to apply to undertake independent study on subjects of their own choosing. Interested students should consult with a faculty member about designing an appropriate project well in advance of spring registration.

Requirements/Evaluation: Determined in consultation with the faculty member advising the independent study
Prerequisites: At least one of (Econ 251, Econ 252, or Econ 255), consent of an instructor and of the department chair
Enrollment Limit: none
Enrollment Preferences: none
Expected Class Size: NA
Grading: yes pass/fail option, yes fifth course option
Unit Notes: An approved project may count as one of the two advanced electives required for the major
Distributions: (D2)

Spring 2023
IND Section: 01  TBA  Jon M. Bakija

ECON 451  (F)  Topics in Economic Growth
In this seminar, we will discuss some of the 'big questions' in macroeconomics, with a particular focus on economic growth. For example: Why are some countries richer than others? How does government intervention affect economic growth? Is it possible to have continued economic growth while avoiding dangerous levels of climatic change? Does inequality help or harm growth? How will automation and artificial intelligence affect growth, inequality, and unemployment? In addition to class discussions, students will complete an independent research project on a topic related to economic growth.

Class Format: About half of the class sessions will be lecture-based. The other half will be devoted to class discussion.
Requirements/Evaluation: class presentations, problem sets, short-writing assignments, research paper
Prerequisites: ECON 251, ECON 252, and (ECON 255 or STAT 346)
Enrollment Limit: 15
Enrollment Preferences: senior Economics majors
Expected Class Size: 15
Grading: yes pass/fail option, yes fifth course option
Distributions: (D2)

Not offered current academic year
ECON 453 (S) Research in Labor Economics and Policy
The labor market plays a crucial role in people's lives worldwide. In industrialized countries, most households contain at least one wage earner, and income from working represents the largest component of total income. Thus analyses of the labor market are fundamentally relevant to both public policy and private decision-making. This seminar will explore the structure and functioning of the labor market using theoretical and empirical tools. Topics to be covered include labor supply and demand, minimum wages, labor market effects of social insurance and welfare programs, the collective bargaining relationship, discrimination, human capital, immigration, wage distribution, and unemployment. As labor economics is an intensely empirical subfield, students will be expected to analyze data as well as study the empirical work of others.

Requirements/Evaluation: a series of short papers and empirical exercises, constructive contributions to class discussion, class presentations, and a 15- to 20-page original empirical research paper (written in stages)

Prerequisites: ECON 251 and ECON 255 or POEC 253

Enrollment Limit: 15

Enrollment Preferences: senior Economics majors

Expected Class Size: 15

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Spring 2023
SEM Section: 01 TR 8:30 am - 9:45 am Owen Thompson

ECON 455 (F) Research in Economic History: Sources, Methods, and Applications
Historical approaches towards understanding current economic issues are increasingly in vogue. This course will explore new developments in the field of economic history, focusing on how economic historians use qualitative and quantitative evidence and the conceptual tools of economics to address questions of historical and current relevance. Along the way, we will consider works from both sides of the history - economics boundary, focusing on the ways that the two disciplines can and should borrow from one another. We will range widely across space and time, but some possible topics to be investigated include technological innovation, labor coercion, migration, trade and capital flows, colonialism, corporate governance, and political economy. Students are expected to not only read and analyze recent scholarship in economic history, but to also produce and present their own original research over the semester.

Requirements/Evaluation: short writing assignments and empirical exercises, constructive contributions to class discussion, class presentations, and a 15- to 20-page original research paper (written in stages)

Prerequisites: ECON 251 and ECON 255 or consent of instructor; a previous history course is recommended but not required

Enrollment Limit: 19

Enrollment Preferences: senior Economics majors

Expected Class Size: 19

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Fall 2022
SEM Section: 01 MR 1:10 pm - 2:25 pm Steven E. Nafziger

ECON 456 (F) Income Distribution
This course examines the distribution of income in the United States. Questions to be addressed may include the following: How have wage inequality and the skill premium evolved over time? What factors explain a rising skill premium? How does income differ with race and gender? How is poverty measured, and what are the factors associated with living in poverty? How do government programs change the distribution of income? How much income mobility is there across generations? Students will become more critical readers of current economic literature, and will apply their skills in
conducting empirical research.

**Requirements/Evaluation:** short writing assignments, computer lab exercises, oral presentations, and a 15- to 20-page research paper including original empirical analysis (written in stages)

**Prerequisites:** ECON 251 and 255 or equivalent

**Enrollment Limit:** 20

**Enrollment Preferences:** senior Economics majors

**Expected Class Size:** 20

**Grading:** no pass/fail option, yes fifth course option

**Distributions:** (D2)

**Attributes:** POEC U.S. Political Economy + Public Policy Course

Fall 2022

SEM Section: 01 MR 1:10 pm - 2:25 pm Sara LaLumia

**ECON 458 (S) Economics of Risk**

Risk and uncertainty are pervasive features of economic decisions and outcomes. Individuals face risk about health status and future job prospects. For a firm, developing new products is risky; furthermore, once a product has been developed, the firm faces product liability risk if it turns out to be unsafe. Investment decisions—from managing a portfolio to starting a business—are also fraught with uncertainty. Some risks are environmental—both manmade problems and natural disasters; other risks include the possibility of terrorist attack and, more locally, issues of campus safety. This tutorial explores both the private market responses to risk (e.g., financial markets, insurance markets, private contracting, and precautionary investments and saving) and government policies towards risk (e.g., regulation, taxation, and the legal system). From a theoretical standpoint, the course will build on expected utility theory, diversification, options valuation, principal-agent models, contract theory, and cost-benefit analysis. We will apply these tools to a wide variety of economic issues such as the ones listed above. One goal of the course is to discover common themes across the disparate topics. Students will be expected to read and synthesize a variety of approaches to risk and uncertainty and apply them to various issues.

**Class Format:** tutorial; students will meet with the instructor in pairs in each week

**Requirements/Evaluation:** For the first ten weeks, each student will write a 5 - 7 page paper every other week, and comment (of 2 - 3 pages) on their partner's work in the other weeks; the final two weeks will be reserved for papers on a topic of each student's interest (again, 5 - 7 pages but without needing to write a comment on their partner's work); one of the papers during the term will be revised to reflect feedback from the instructor and the student's partner

**Prerequisites:** ECON 251, 252, and 255

**Enrollment Limit:** 10

**Enrollment Preferences:** senior Economics majors

**Expected Class Size:** 10

**Grading:** no pass/fail option, no fifth course option

**Distributions:** (D2)

**Not offered current academic year**

**ECON 459 (S) Institutions and Development**

Why are some societies rich and others poor? While typical answers emphasize proximate causes like factor accumulation (i.e., growth in physical and human capital), technological progress, and demographic change, the institutional approach highlights the role of social, political, and cultural factors, broadly defined, as fundamental determinants of economic prosperity. The central idea is that the value-added of economic activities to society is primarily conditioned by the social arrangements within which these activities occur -- namely, arrangements that generate a structure of private incentives, which can either promote behavior that is conducive to economic development or lead to the pursuit of private gain at the expense of the common good. Thus, the key to economic development in this approach is the emergence of complementary institutions and structures of governance in society. This course will survey the recent literature on the topic of institutions and economic development, with an emphasis on empirical evidence in the context of both historical and contemporary societies. The purpose of the course will be to expose students to the core ideas and empirical tools employed at the frontier of research in this area. The readings will primarily comprise published journal articles and unpublished working papers, and students should expect to apply concepts from across all the core courses in economics.
ECON 460 (F) Women, Work, and the World Economy from 5,000 BC to the Present

Now and throughout history, views of the appropriate role for women in society have varied tremendously across cultures and communities: are women autonomous productive agents, are they men's property, or do they fall somewhere in between? In this course, we explore the causes and consequences of women's position in society for growth and economic development, analyzing women's economic roles in historical and cultural perspective. Students will become more critical readers of current economic literature, and will apply their skills in conducting empirical research.

Requirements/Evaluation: short writing assignments, computer lab exercises, oral presentations, and a 15- to 20-page research paper including original empirical analysis (written in stages)

Prerequisites: ECON 251 and 255 or equivalent

Enrollment Limit: 19

Enrollment Preferences: senior Economics majors

Expected Class Size: 19

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Spring 2023

SEM Section: 01  MR 2:35 pm - 3:50 pm  Quamrul H. Ashraf

ECON 462 (S) Topics in African Development

This course will examine a selection of current issues in development economics with a specific emphasis on how they relate to Sub-Saharan Africa. Core topics to be addressed include agriculture, labor markets with a specific emphasis on south-south migration, credit, and land markets. Some specific questions that may be addressed include: How has agricultural productivity changed over time? What are constraints to improving agricultural productivity? What drives south-south migration? What are the impacts of migration on destination and origin communities? Students will critically read published journal articles (or working papers) and actively participate in class discussions. Students will also complete original empirical analysis on a related topic.

Requirements/Evaluation: short writing assignments, class discussion, oral presentations, 15-20 page empirical research paper

Prerequisites: ECON 251 and 255 or equivalent

Enrollment Limit: 19

Enrollment Preferences: senior Economics majors

Expected Class Size: 19

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

Spring 2023
ECON 463 (S) Financial History

What can we learn from financial history to understand the successes and failures of finance today and in coming years? This course opens with a brief survey of some of the major characteristics, issues, and challenges of financial systems today, and then examines earlier experience with these phenomena. Topics to be examined include: the role of credit and more generally finance in economic development historically, including in the financial revolutions from Northern Italy, the Netherlands, Britain and the US; the evolution of money, from stones or cigarettes to Bitcoin; the relationship between finance and government, and the extent to which it has changed over time; lessons from early asset bubbles and more recent crises (including that of 2008-09) for modern financial systems; the effect of institutions (laws, norms, and culture) and political systems in shaping the impact of finance, as illustrated by comparisons between Mexico and the U.S., among other cases; and lessons from U.S. financial history for policies today. The course also examines the tools that were developed in earlier eras to deal with different risks, evaluates their efficacy, and considers lessons for modern financial regulation, including how financial systems can be prepared, if possible, for the risks that are already unfolding -- such as technology changes and climate risk.

Requirements/Evaluation: Either 6 short papers or 3 short papers and one longer research paper (student choice), at least two oral presentations, and contributions to class discussions.

Prerequisites: ECON 251, ECON 252, and ECON 255 (or STAT 346 or Poli Ec 253) are required.

Enrollment Limit: 15

Enrollment Preferences: Senior Economics majors

Expected Class Size: 15

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

Not offered current academic year

ECON 465 (S) Pollution and Labor Markets

If your home town has polluted air, does that reduce your wage? Do you work less? Are you less likely to finish high school? These are specific instances of an important general question: how does pollution affect labor market outcomes? The answer matters for individual decisions (where to live) and government policies (air pollution regulations). This seminar begins from theories of optimizing worker behavior in the presence of pollution. Building on this foundation, we will critically evaluate new empirical research into the impacts of pollution on human capital, labor supply, and productivity. We will also study the impact of pollution regulations on wages and employment. Included papers will cover both developed and developing countries.

Requirements/Evaluation: class discussion, presentation of reading, paper replication, 15- to 20-page empirical paper (written in stages) and accompanying short presentation

Prerequisites: ECON 251 and ECON 255; STAT 201/346 acceptable in place of ECON 255 prerequisite with instructor permission

Enrollment Limit: 19

Enrollment Preferences: Economics majors, seniority

Expected Class Size: 19

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: ENVI Environmental Policy  PHLH Decision-Making by Institutions + Individuals  POEC Comparative POEC/Public Policy Courses

Spring 2023

SEM Section: 01  MR 2:35 pm - 3:50 pm  Matthew Gibson

ECON 468 (F) Your Money or Your Life: Health Disparities in the United States

A 25-year-old man living in a high-income household can expect to live 10 years longer than his low-income counterpart. There are also stark differences in mortality and health by race, education, employment status, region, and gender. This course will explore many of the potential explanations for health disparities, including access to insurance and health care, health behaviors, stress, environmental exposure, trust in
institutions, and intergenerational transmission of health. We will emphasize causal inference and focus on assessing the quality of evidence. We will also investigate how government policies contribute to or ameliorate health disparities in the U.S.

Class Format: including frequent small group meetings that may occur outside regularly scheduled class times

Requirements/Evaluation: Class discussion, oral presentations, six short response papers, two 5-page critiques of published articles, three Stata exercises, and one 15-page original empirical research paper. Please note that the course can be taken P/F only by those who do not intend to use it to satisfy the requirements for the Economics major.

Prerequisites: ECON 251 and ECON 255 or equivalent, or permission of instructor

Enrollment Limit: 19

Enrollment Preferences: senior Economics majors

Expected Class Size: 19

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)

Attributes: PHLH Decision-Making by Institutions + Individuals PHLH Social Determinants of Health POEC U.S. Political Economy + Public Policy Course

Not offered current academic year

ECON 470  (S)  The Indian Economy: Development and Social Justice

The Indian economy has (usually) grown rapidly in the last three decades, but poverty has declined relatively slowly, malnutrition remains high, and the sex ratio remains heavily biased against women. Is this the persistence of long-standing historical disadvantages such as those faced by Scheduled Castes and Tribes? Does this reflect failures in policy, in areas such as trade, credit, or labor law? Or is the quality of governance primarily to blame? We will use the theoretical and quantitative methods of an economist to consider these questions.

Requirements/Evaluation: Short response papers to assigned readings; classroom presentations/commentary on assigned readings; empirical research project; classroom presentation of empirical research project; participation in classroom discussion.

Prerequisites: ECON 251 and 255, or equivalent, or permission of instructor

Enrollment Limit: 19

Enrollment Preferences: junior and senior economics majors

Expected Class Size: 15

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: GBST Economic Development Studies Electives GBST South + Southeast Asia Studies Electives JLST Interdepartmental Electives POEC Comparative POEC/Public Policy Courses

Not offered current academic year

ECON 471  (S)  Topics in Advanced Econometrics  (QFR)

The course uses both a practical and conceptual/theory based approach, with emphasis on methods of structural identification of dynamics in VARs and long run cointegration and nonlinear function estimation and analysis, both in conventional time series and especially panel time series which contain spatial dimensions. The course will also investigate methods of computer simulation related to these techniques. The course is well suited for students considering empirically oriented honors theses in fields that employ these techniques, such as macro, finance, growth, trade and development, as well as fields outside of economics that use time series data. It is also well suited for students majoring in economics, statistics, computer sciences or mathematics who wish to expand their econometrics training and understanding to a more advanced level.

Requirements/Evaluation: periodic homework assignments, term paper

Prerequisites: ECON 371

Enrollment Limit: 19

Enrollment Preferences: students with strong quantitative backgrounds, and to students intending to write an honors thesis

Expected Class Size: 19

Grading: no pass/fail option, yes fifth course option
Distributions: (D2) (QFR)

Quantitative/Formal Reasoning Notes: Course will make use of mathematics, statistics and computer analysis for the conceptualization and implementation of the econometric topics that are taught.

Spring 2023

SEM Section: 01    M 7:00 pm - 9:40 pm     Peter L. Pedroni

ECON 472  (F)  Macroeconomic Instability and Financial Markets

This advanced course in macroeconomics and financial theory attempts to explain the role and the importance of the financial system in the global economy. The course will provide an understanding of why there is financial intermediation, how financial markets differ from other markets, and the equilibrium consequences of financial activities. Rather than separating off the financial world from the rest of the economy, we will study financial equilibrium as a critical element of economic equilibrium. An important topic in the course will be studying how financial market imperfections amplify and propagate shocks to the aggregate economy. The course may cover the following topics: the determination of asset prices in general equilibrium; consequences of limited asset markets for economic efficiency; theoretical foundations of financial contracts and justifications for the existence of financial intermediaries; the roles of financial frictions in magnifying aggregate fluctuations and creating persistence and instability; the role of leverage and financial innovation in fueling financial crises.

Requirements/Evaluation: problem sets, exams, and potentially student presentations

Prerequisites: ECON 251 and ECON 252

Enrollment Limit: 15

Enrollment Preferences: Economics majors

Expected Class Size: 15

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Not offered current academic year

ECON 474  (S)  Advanced Methods for Causal Inference

Cross-listings: ECON 524  ECON 474

Primary Cross-listing

How do we estimate the causal effect of a policy on an outcome? Building on a basic understanding of econometrics and statistics, this methodology course will take students through several applied microeconometric techniques for answering this question. Students will be expected to use statistical software throughout, as we explore the inner workings of these methods and the assumptions required for them to deliver credible estimates. We will discuss the randomized trial and its variants, then cover difference-in-difference, regression discontinuity, and instrumental variables. We will discuss historical roots of modern methods, and will explore newer alternatives to the most commonly used kinds of statistical tests.

Class Format: Students will work on laptops in class. Students without laptops should borrow them from the library. Some prior knowledge of either Stata, R, Matlab, or other mathematical/statistical software is essential.

Requirements/Evaluation: Grades are principally based on problem sets, participation in the in-class activities, one in-class exam, and a final replication project.

Prerequisites: Econ 251 and either Econ 255 or Stat 346. CDE Fellows should have taken ECON 502 or 503.

Enrollment Limit: 19

Enrollment Preferences: Junior and senior Economics majors. CDE Fellows require the instructor's permission.

Expected Class Size: 19

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 524 (D2) ECON 474 (D2)
ECON 475  Advanced Economic Theory  (QFR)
This course studies advanced topics in micro and macro economic theory. A major focus is on the mathematical underpinnings of advanced modern economics, with a particular emphasis on proofs. Topics may include existence of Nash equilibria, games of incomplete information, equilibrium refinement and selection, global games, Bayesian persuasion, Mirrless taxation, dynamic programming, existence of general equilibrium, recursive equilibria, stochastic models in continuous time, and others. The focus of this class is primarily on mathematical formalism, rigor, and proofs. These tools are essential components of any graduate program in economics. Students who wish to see pure math theorems applied to other fields may also be interested.

Requirements/Evaluation: May include problem sets, exams, participation, term paper
Prerequisites: MATH 150 or equivalent, ECON 251, or permission of instructor
Enrollment Limit: 19
Enrollment Preferences: Senior Economics Majors
Expected Class Size: 12
Grading: 
Distributions: (D2)  (QFR)
Quantitative/Formal Reasoning Notes: Mathematical modeling and proofs
Not offered current academic year

ECON 476  (S) Behavioral Economics: Theory and Methods
Behavioral economics emphasizes that models in economics should account for the psychological plausibility of their assumptions and consequences. This course will cover how the field has incorporated insights from psychology into standard microeconomics models of decision-making. In the process, we will review the different methods that are used to empirically test the psychological foundations of these models, including laboratory experiments, field experiments, and quasi-experimental analysis. Assignments, lectures, and class discussions will focus on academic papers that use behavioral economics models to study a variety of topics, such as household finance, public policy, consumer marketing, and others. Throughout the semester, students will also work towards formulating and completing their own original research project.

Class Format: Classes will be a mix of lectures and discussion sessions. The lectures will provide a broad overview of a specific topic or theory. Discussion sessions will center on a single academic paper (related to a topic covered in a previous lecture) that students will have read before class.
Requirements/Evaluation: one 15-25 page research paper, approximately eight 1-2 page responses to assigned readings, and class participation during discussion sessions
Prerequisites: ECON 251; ECON 255 or STAT 346
Enrollment Limit: 19
Enrollment Preferences: Economics majors
Expected Class Size: 19
Grading: no pass/fail option, no fifth course option
Distributions: (D2)
Attributes: POEC Comparative POEC/Public Policy Courses
Not offered current academic year

ECON 477  (F) Economics of Environmental Behavior  (QFR)
Cross-listings: ECON 477  ENVI 376

Primary Cross-listing
A community maintains a fishery; a firm decides whether to get a green certification; you choose to fly home or stay here for spring break: behaviors of people and firms determine our impact on the environment. We'll use economics to model environmental behavior and to consider how policies can help or hurt the environment. Topics we'll study include: voluntary conservation, social norms and nudges, firm responses to mandatory and voluntary rules, and boycotts and divestment.
Class Format: Class sessions will largely consist of presentations and discussions of academic research papers, as well as lab sessions to work on empirical exercises; we may break the class into groups for some discussions

Requirements/Evaluation: regular reading responses, empirical exercises, class participation, 2 oral presentations, and a final original research paper using an experiment, existing data, or theory

Prerequisites: ECON 251 and (ECON 255 or STAT 346)

Enrollment Limit: 19

Enrollment Preferences: senior Economics majors

Expected Class Size: 19

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2) (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 477 (D2) ENVI 376 (D2)

Quantative/Formal Reasoning Notes: The research students will consume and produce in the class will be based on math-based theory and/or econometric-based empirical analysis.

Attributes: ENVI Humanities, Arts + Social Science Electives MAST Interdepartmental Electives POEC Comparative POEC/Public Policy Courses

Fall 2022

SEM Section: 01 M 7:00 pm - 9:40 pm Sarah A. Jacobson

ECON 491 (F) Honors Seminar: Economics

This course is required of candidates for honors in economics. Each candidate prepares an honors thesis under the supervision of an economics professor who serves as the thesis advisor and the faculty member serving as the Economics Department's Director of Research. Candidates will develop their projects independently, but will be guided by a common timeline and set of expectations. This is part of a one-semester thesis comprising this course as well as a Winter Study course.

Requirements/Evaluation: Students complete a major piece of novel, independent research in economics, culminating in submission of the written thesis and an oral presentation

Prerequisites: admission by the department in the spring of the junior year

Enrollment Limit: n/a

Enrollment Preferences: senior econ majors only

Expected Class Size: n/a

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Fall 2022

HON Section: 01 TBA Sarah A. Jacobson

ECON 492 (S) Honors Seminar: Economics

This course is required of candidates for honors in economics. Each candidate prepares an honors thesis under the supervision of an economics professor who serves as the thesis advisor and the faculty member serving as the Economics Department's Director of Research. Candidates will develop their projects independently, but will be guided by a common timeline and set of expectations. This is part of a one-semester thesis comprising this course as well as a Winter Study course.

Requirements/Evaluation: Students complete a major piece of novel, independent research in economics, culminating in submission of the written thesis and an oral presentation

Prerequisites: admission by the department in the fall of the senior year

Enrollment Limit: n/a
Enrollment Preferences: senior economics majors only
Expected Class Size: n/a
Grading: no pass/fail option, no fifth course option
Distributions: (D2)

Spring 2023
HON Section: 01 TBA Sarah A. Jacobson

**ECON 493 (F) Honors Thesis: Economics**

This course is required of candidates for honors in economics. Each candidate prepares an honors thesis under the supervision of an economics professor who serves as the thesis advisor and the faculty member serving as the Economics Department's Director of Research. Candidates will develop their projects independently, but will be guided by a common timeline and set of expectations. This is part of a full-year thesis comprising Econ 493 and 494 as well as a Winter Study course.

Requirements/Evaluation: Students complete a major piece of novel, independent research in economics, culminating in submission of the written thesis and an oral presentation

Prerequisites: admission by the department in the spring of the junior year

Enrollment Limit: n/a

Enrollment Preferences: senior economics majors only

Expected Class Size: n/a

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Fall 2022
HON Section: 01 TBA Sarah A. Jacobson

**ECON 494 (S) Honors Thesis: Economics**

This course is required of candidates for honors in economics. Each candidate prepares an honors thesis under the supervision of an economics professor who serves as the thesis advisor and the faculty member serving as the Economics Department's Director of Research. Candidates will develop their projects independently, but will be guided by a common timeline and set of expectations. This is part of a full-year thesis comprising Econ 493 and 494 as well as a Winter Study course.

Requirements/Evaluation: Students complete a major piece of novel, independent research in economics, culminating in submission of the written thesis and an oral presentation

Prerequisites: admission by the department in the spring of the junior year

Enrollment Limit: n/a

Enrollment Preferences: senior economics majors only

Expected Class Size: n/a

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Spring 2023
HON Section: 01 TBA Sarah A. Jacobson

**ECON 501 (F) Economic Growth and Development**

This course focuses on the analysis of modern economic growth and comparative development across nations. Motivated by several stylized facts from cross-country data, we will pose a series of questions: Why are some countries so rich while others remain so poor? What explains heterogeneity in the experience of economic growth across nations, with some growing at a moderate pace over long periods of time, others experiencing rapid
growth over shorter intervals, and yet others stagnating persistently? Do all economies face comparable challenges to achieving sustained economic growth? Will poorer countries ever catch up to richer ones? To answer these and other related questions, we will explore the underlying mechanisms of economic growth. What role is played by savings and investment (i.e., the accumulation of physical capital)? What is the influence of population growth? How important are investments in human capital (i.e., education and population health)? What about technological differences across nations? How much significance should we ascribe to cross-country differences in geographical characteristics? How much should we ascribe to differences in the quality of institutions? For each question, we will explore both theoretical and empirical approaches, ranging from formal models to qualitative historical evidence to cross-country growth regressions. We will debate the usefulness of these different approaches for development policy and will discuss the reasons why so many questions about economic growth remain difficult to answer.

Class Format: discussion

Requirements/Evaluation: problem sets, one midterm exam, and a final exam

Prerequisites: for undergraduates ECON 251, ECON 252, and either ECON 255 or STAT 346

Enrollment Limit: 32

Enrollment Preferences: junior and senior economics majors only; this is a core course in the master's program at the CDE, so undergraduate enrollment is very limited and requires instructor's permission

Expected Class Size: 30-32

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: GBST Economic Development Studies Electives  POEC Comparative POEC/Public Policy Courses

Fall 2022

SEM Section: 01  MR 2:35 pm - 3:50 pm  Quamrul H. Ashraf

ECON 502 (F) Statistics/Econometrics

This course focuses on basic methods of bringing economic theory and data together to provide empirical guidance for policy formulation, including use of computers in econometric analysis. This course covers techniques of econometric analysis using a moderate level of mathematical exposition.

Requirements/Evaluation: problem sets, group project, midterm exam, final exam.

Prerequisites: admission depends on previous background in statistics and mathematics

Enrollment Limit: 19

Enrollment Preferences: Limited to CDE students

Expected Class Size: 15

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: COGS Related Courses

Fall 2022

LEC Section: 01  TR 11:20 am - 12:35 pm  Anand V. Swamy

ECON 503 (F) Statistics/Econometrics: Advanced Section

The course introduces students to the statistical methods used by economists, including those studying policy questions. The focus is on applications. Students will also work with Stata, a software widely used by economists.

Class Format: discussion

Requirements/Evaluation: problem sets, midterm exam, small project, and a final

Prerequisites: admission depends on previous background in statistics and mathematics

Enrollment Preferences: limited to CDE students

Expected Class Size: 15
Grading:  no pass/fail option, no fifth course option
Distributions:  (D2)

Fall 2022
SEM Section: 01    TR 11:20 am - 12:35 pm     Owen Ozier

ECON 504  (F)  Public Economics in Developing Countries
This class is about microeconomic and empirical analysis of government expenditure programs in developing and transitional countries. It provides tools for understanding the effects of government policies, as well as a useful conceptual framework for analyzing normative questions such as "what role should government play in the economy" and "what is a good policy?" The course begins by considering the efficiency of market economies, and rationales for government intervention in the market, such as public goods, externalities, information-based market failures, imperfect competition, and equity. We also consider ways that human behavior might deviate from perfect rationality, and what that might imply for policy. Along the way, we apply these concepts to various examples of policy issues, including, among other things, the environment, education, health, infrastructure, security, social insurance, and aid to the poor. We then turn to the general question of how to make the government work better, addressing questions such as the following. When is it better to have the government own and produce things, and when is it better to privatize? What are the incentives of politicians and government employees, and how does the design of political and budgetary institutions affect the degree to which they serve the public interest? How should responsibilities be divided up between the central government and local governments, and what are the advantages and disadvantages of "decentralization?" What can be done to improve the delivery of basic services? For example, how might one address problems of corruption and absenteeism? Throughout the course, we consider examples of empirical research, and to facilitate this, we will occasionally introduce econometric tools that are particularly useful for microeconomic policy evaluation.

Class Format:  discussion
Requirements/Evaluation:  problem sets, one 10-page paper, a midterm, and a final exam
Prerequisites:  ECON 110; in addition, an empirical methods course (POEC 253, ECON 255, 502 or 503, or STAT 346) must be taken before or concurrently with this class; undergraduate enrollment limited and requires instructor's permission
Enrollment Limit:  35
Expected Class Size:  30-35
Grading:  yes pass/fail option, yes fifth course option
Distributions:  (D2)
Attributes:  GBST Economic Development Studies Electives  PHLH Decision-Making by Institutions + Individuals  POEC Comparative POEC/Public Policy Courses

Fall 2022
SEM Section: 01    MWF 11:00 am - 12:15 pm     Jon M. Bakija

ECON 505  (F)  Developing Country Macroeconomics I: Theory
The macroeconomic structures of developing countries tend to be very different from those in high-income countries, and their macroeconomic policy environments also differ in important ways from those in rich countries. This course is intended to introduce students to a set of models that is particularly suitable for analyzing macroeconomic performance in developing countries, as well as to develop some analytical tools that help us understand why such countries have often experienced a variety of macroeconomic crises, including sovereign debt, currency, and banking crises.

Requirements/Evaluation:  two hour tests and a comprehensive final exam
Prerequisites:  ECON 251 and 252; undergraduate enrollment limited and requires instructor's permission
Enrollment Limit:  25
Expected Class Size:  20-25
Grading:  yes pass/fail option, no fifth course option
Distributions:  (D2)
Attributes:  GBST Economic Development Studies Electives  POEC Comparative POEC/Public Policy Courses
ECON 506 (F) Fundamentals of Developing Country Macroeconomics

This is a practically oriented course in macroeconomic theory and policy. It begins with a review of core concepts and definitions. It then discusses the contributions of households and firms to aggregate production and spending. Next is an introduction to monetary and fiscal policy. It goes on to develop a complete macro model, which is then used to discuss some of the monetary, fiscal and exchange rate policy issues faced by developing and emerging market economies. The class is offered as an alternative to Econ 505 for those not intending to specialize in macroeconomics.

Requirements/Evaluation: two hour tests and a comprehensive final exam
Prerequisites: none; enrollment limited to CDE students
Enrollment Limit: none
Enrollment Preferences: none
Expected Class Size: 15
Grading: no pass/fail option, no fifth course option
Distributions: (D2)

ECON 507 (S) Global Poverty and Economic Development (DPE)

Cross-listings: ENV 234  ECON 204  ECON 507
Secondary Cross-listing

Why are some nations rich while other nations are poor, and what can be done to end global poverty and promote shared prosperity? This course explores the historical determinants of global poverty and inequality, and analyzes the range of policy options available to promote economic development and equalize opportunities. Drawing on research in development economics, development studies, political science, and anthropology, we seek to understand the factors that shaped the global economy and contributed to the cross-country income disparities observed today. In addition, we'll use the tools of modern empirical microeconomics to assess the possibilities for eliminating global poverty and underdevelopment in the future. Undergraduate students will receive 200-level credit and should not register at the 500-level.

Class Format: discussion
Requirements/Evaluation: short written assignments and empirical exercises; two individual take-home exams; final group project
Prerequisites: one economics course or permission of instructor
Enrollment Limit: 25
Enrollment Preferences: first-year and sophomore students
Expected Class Size: 25
Grading: no pass/fail option, yes fifth course option
Distributions: (D2) (DPE)

This course is cross-listed and the prefixes carry the following divisional credit:
ENV 234 (D2) ECON 204 (D2) ECON 507 (D2)

Difference, Power, and Equity Notes: This course provides a setting for students to learn about the causes and consequences of poverty in developing countries. It requires students to engage with questions of political and economic power, stressing attentiveness to how market relationships may not generate welfare-maximizing opportunities for poor and marginalized populations. Through exercises and a group project, the course builds analytical and empirical skills for diagnosing and addressing constraints on economic development.

Attributes: ENVl Environmental Policy GBST African Studies Electives GBST Economic Development Studies Electives POEC Comparative POEC/Public Policy Courses

Spring 2023
ECON 508 (S) Skills for a Modern Economy and How to Pay for Them

Cross-listings: ECON 508  ECON 308

Primary Cross-listing

Skills are a major driver of economic growth. The skills gap between rich and poor countries explains many of their income differences. The skills gap is a determinant of structural change, the process by which economies grow certain sectors (like manufacturing and services) and shrink others (like agriculture) in the process of achieving high-income country status and reducing poverty. The skills gap both affects and is affected by every other aspect of the economy: agricultural productivity, health, poverty rates, and fiscal capacity. This course will examine the economic policies that are essential for nations to upgrade the skills of their workforce, including the fiscal policies to finance those investments. The course will also explore complementary economic policies—in areas from labor markets to agriculture to healthcare—that allow maximum returns to skills investments.

Class Format: Students will meet the professor in pairs, approximately one hour each week.

Requirements/Evaluation: During a typical week one student in the pair will write a short paper, and the other will respond. The following week the roles will be reversed. Evaluation will be based on the papers written as well as the responses.

Prerequisites: For CDE Fellows: fall semester courses. For undergraduates: Econ 251, Econ 252, and Econ 255, or permission of instructor.

Enrollment Limit: 10

Enrollment Preferences: CDE Fellows, Economics majors.

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 508 (D2) ECON 308 (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Spring 2023

TUT Section: T1  TBA  David K. Evans

ECON 510 (S) Financial Development and Regulation

Cross-listings: ECON 352  ECON 510

Primary Cross-listing

This course focuses on the financial system in developing countries and its role in economic development. The first part explores the functions of finance, how it contributes to growth and poverty alleviation, as well as examines what can be done to increase financial inclusion. What are the key parts of the infrastructure that are needed to improve access to financial services, including via 'fintech,' which is taking off in many developing countries? We will look at experiences with financial sector repression and subsequent liberalization and investigate the causes and impact of financial crises, as well as how to manage them. Then we will study how to make finance effective in dealing with a variety of risks facing societies, including aging and climate change. A key focus will be how to prevent or minimize crises, analyzing government's role as regulator, supervisor, standard setter, contract enforcer, and owner, including how regulation should respond to climate risk. In this final part, attention will be devoted to the role of institutions (laws, norms, culture) and incentives in financial sector development.

Class Format: discussion

Requirements/Evaluation: Midterm, participation in class discussion and formal in-class debates, and a final research paper.

Prerequisites: For undergraduates, Econ 110, 120, and POEC 253 or ECON 255; undergraduate enrollment limited and requires instructor's permission

Enrollment Limit: 20

Enrollment Preferences: CDE students, as well as undergraduates interested in the role of the financial system in low and middle-income countries.

Expected Class Size: 20

Grading: no pass/fail option, yes fifth course option
ECON 514  (S)  Tax Policy in Global Perspective  (QFR)

Cross-listings: ECON 514  ECON 389

Primary Cross-listing

Government policy is important for economic development. To finance their policies, governments must build the fiscal capacity to implement a tax system. In turn, fiscal capacity—the ability for the government to raise revenue—depends on economic development. This endogeneity between fiscal capacity and economic development creates challenges for tax policy in developing countries. Given these challenges, what types of taxes should countries use to raise revenues? How can governments build the fiscal capacity to generate revenue to finance critical services? This class explores tax policy from a global and comparative perspective. Because most students will be CDE fellows, we will emphasize tax policy issues, examples, and evidence that are pertinent to developing countries. However, many tax policy lessons are universal so we will also learn about tax policies in developed countries, especially issues relevant for transnational transactions. Topics addressed include: how economic principles can be applied to the efficiency and equity consequences of tax policies; how personal income taxes, corporate income taxes, and value-added taxes are designed and administered and how they influence the economy; ideas for fundamental tax reforms; the debate over progressive taxes versus "flat" taxes; how taxes affect incentives to save and invest; how market failures and administrative problems may influence the optimality of tax policy; the implications of global capital flows and corporate tax avoidance for tax policy; tax holidays and other special tax incentives for investment; empirical evidence on the influence of taxes on foreign direct investment, labor supply, and tax evasion; tax policy towards natural resources such as minerals and oil; case studies of efforts to reform tax administration and reduce tax evasion and corruption; taxes on land and property; taxes on imports and exports; presumptive taxation; and the informal economy and its implications for tax policy.

Requirements/Evaluation: midterm exam, several problem sets, two 10-page essays

Prerequisites: one public economics course or microeconomics course (ECON 504 or ECON 110), and one empirical methods course (POEC 253 or ECON 255, 502, or 503); students who have previously taken ECON 351 will not be enrolled

Enrollment Limit: 19

Enrollment Preferences: CDE students, but undergraduates with the prerequisites are welcome

Expected Class Size: 15-19

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)  (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 514 (D2) ECON 389 (D2)

Quantative/Formal Reasoning Notes: The course builds on other QFR Reasoning econ classes.

Attributes: POEC Comparative POEC/Public Policy Courses  POEC International Political Economy Courses
macroeconomic stability, and create an environment conducive to growth.

Requirements/Evaluation: two midterms and a final project

Prerequisites: ECON 505 or 506; undergraduate enrollment limited and requires instructor's permission

Enrollment Limit: none

Enrollment Preferences: none

Expected Class Size: 25-30

Grading: yes pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 515 (D2) ECON 359 (D2)

Attributes: GBST Economic Development Studies Electives POEC International Political Economy Courses

Spring 2023
SEM Section: 01 TR 8:30 am - 9:45 am Kenneth N. Kuttner

ECON 516 (S) International Trade and Development

Cross-listings: ECON 516 ECON 366

Primary Cross-listing

This course will examine the causes and consequences of globalization and its implications for less-developed countries. We will study the classic models of international trade and discuss the empirical relevance of these theories. In addition, we will focus on other dimensions of globalization that are of particular importance to developing countries such as trade and education, emigration, brain drain, remittances, foreign direct investment, trade policies, infant industry protection, trade and growth, the resource course, and trade agreements.

Class Format: discussion

Requirements/Evaluation: problem sets, midterm, presentation, and final

Prerequisites: ECON 251 and ECON 255; undergraduate enrollment limited and requires instructor's permission

Enrollment Limit: 19

Expected Class Size: 19

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 516 (D2) ECON 366 (D2)

Attributes: GBST Economic Development Studies Electives POEC International Political Economy Courses

Spring 2023
SEM Section: 01 TR 11:20 am - 12:35 pm Will Olney

ECON 519 (S) Population Economics

Cross-listings: ECON 380 ECON 519

Secondary Cross-listing

This course is an introduction to the economic analysis of demographic behavior and the economic consequences of demographic change. An important aim is to familiarize students with historical and contemporary trends in fertility, mortality, migration, and family composition, and the implications of these trends for the economy. The course demonstrates the application of microeconomic theory to demographic behavior, including fertility, marriage, and migration. Students are introduced to basic techniques of demographic measurement and mathematical demography. Selected topics include the economic consequences of population growth in developing countries, the economics of fertility and female labor force participation, the effects of an older age structure on the social security system, and the relationship between population growth and natural resources.
**ECON 521 (S) Incentives and Development Policy**

**Primary Cross-listing**

Why isn't the whole world developed? This course (and instructor) is of the opinion that the difficulty of getting incentives right is the key source of inefficiency. The course therefore studies how limited enforcement and asymmetric information constrain development, and about innovative development designs that attempt to overcome these constraints. The course readings will be a mix of field studies, empirical evidence and theoretical tools from game theory. Incentive and corruption problems in health, education, the regulation of banks and natural monopolies, privatization, budgeting, debt forgiveness, foreign aid, microfinance, climate treaties and ethnic violence will be studied using a unified framework. Note: this course was developed to address issues that arise in the countries represented at the CDE.

**Requirements/Evaluation:** two hour-long tests and a final policy project

**Prerequisites:** undergraduate enrollment limited and requires instructor's permission

**Enrollment Limit:** 19

**Enrollment Preferences:** intended for CDE Fellows

**Expected Class Size:** 19

**Grading:** no pass/fail option, yes fifth course option

**Distributions:** (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 521 (D2) ECON 372 (D2)

**Attributes:** PHLH Social Determinants of Health

Not offered current academic year

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**ECON 522 (S) Economics of Climate Change** (QFR)

**Secondary Cross-listing**

This course introduces the economic view of climate change, including both theory and empirical evidence. Given the substantial changes implied by the current stock of greenhouse gases (GHGs) in the atmosphere, we will begin by looking at impacts on agriculture, health, income, and migration. We will consider the distribution of climate damages across poor and wealthy people, both within and across countries. Next we will study adaptation, including capital investments and behavioral changes. We will examine the sources of climate change, especially electricity generation and transportation, and think about optimal policies. Throughout the course we will discuss the limits of the economic approach, pointing out normative questions on which economic theory provides little guidance.

**Requirements/Evaluation:** problem sets, midterm, group presentation, final exam

**Prerequisites:** ECON 251, familiarity with statistics

**Enrollment Limit:** 25

**Enrollment Preferences:** Junior/Senior Economics majors and CDE fellows

**Expected Class Size:** 25
Development organizations face strict competition for scarce resources. Both public and private organizations are under increasing pressure to use rigorous program evaluation in order to justify funding for their programs and to design more effective programs. This course is an introduction to evaluation methodology and the tools available to development practitioners, drawing on examples from developing countries. It will cover a wide range of evaluation techniques and discuss the advantages and disadvantages of each. The course is a mix of applied econometrics and practical applications covering implementation, analysis, and interpretation. You will learn to be a critical reader of evaluations, and to develop your own plan to evaluate an existing program of your choice.

Requirements/Evaluation: Empirical exercises, exams, writing assignments, and collaborative projects

Prerequisites: one public economics course or microeconomics course (ECON 504 or ECON 110), and one empirical methods course (POEC 253 or ECON 255, 502, or 503)

Enrollment Limit: 20

Enrollment Preferences: CDE Students, but undergraduates with the prerequisites are welcome

Expected Class Size: 20

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:
ECON 523 (D2) ECON 379 (D2)

Attributes: PHLH Methods in Public Health POEC Comparative POEC/Public Policy Courses

Spring 2023
SEM Section: 01 MWF 8:30 am - 9:45 am Pamela Jakiela

How do we estimate the causal effect of a policy on an outcome? Building on a basic understanding of econometrics and statistics, this methodology course will take students through several applied microeconometric techniques for answering this question. Students will be expected to use statistical software throughout, as we explore the inner workings of these methods and the assumptions required for them to deliver credible estimates. We will discuss the randomized trial and its variants, then cover difference-in-difference, regression discontinuity, and instrumental variables. We will discuss historical roots of modern methods, and will explore newer alternatives to the most commonly used kinds of statistical tests.

Class Format: Students will work on laptops in class. Students without laptops should borrow them from the library. Some prior knowledge of either Stata, R, Matlab, or other mathematical/statistical software is essential.

Requirements/Evaluation: Grades are principally based on problem sets, participation in the in-class activities, one in-class exam, and a final replication project.
Prerequisites: Econ 251 and either Econ 255 or Stat 346. CDE Fellows should have taken ECON 502 or 503.

Enrollment Limit: 19

Enrollment Preferences: Junior and senior Economics majors. CDE Fellows require the instructor's permission.

Expected Class Size: 19

Grading: no pass/fail option, yes fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 524 (D2) ECON 474 (D2)

Spring 2023

SEM Section: 01   TF 2:35 pm - 3:50 pm   Owen Ozier

ECON 532  (S) Inclusive Growth and Crisis Response: The Role of Social Protection Systems

Cross-listings: ECON 532 ECON 375

Primary Cross-listing

Over the past three decades, developing countries have increasingly expanded social protection systems to tackle poverty and vulnerability while promoting inclusive social development and equitable economic growth. These systems provide pro-poor policy instruments that can balance trade and labor market reforms, fiscal adjustments (such as reduced general subsidies) and other economic policies aimed at enabling better market performance. In addition, social protection systems help vulnerable people to cope with shocks to their livelihoods, promoting resilience, human capital development and sometimes high-return risk-taking. In times of crisis, these systems are more important than ever. From March to June 2020, the World Bank identified 195 countries that have adapted and expanded their social protection systems to respond to the COVID-19 pandemic. This tutorial offers the opportunity to explore how shock-responsive social protection systems can better enable developing countries to respond to global and local shocks in a manner that minimizes the medium- to long-term costs of the resulting crises. The tutorial examines how developing countries build social protection systems to tackle poverty, vulnerability and social exclusion that result from global and local shocks. Topics include how the design and implementation of effective interventions both respond to crises and strengthen long-term developmental outcomes. The tutorial focuses on country responses to the COVID-19 pandemic as both a relevant case study and an example of the kinds of global crises to which national social protection systems must be able to respond in the future.

Requirements/Evaluation: Students will write five papers during the term, and will prepare and deliver formal comments on five papers written by other students

Prerequisites: ECON 251 or ECON 252

Enrollment Limit: 10

Enrollment Preferences: Junior and senior Economics majors

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 532 (D2) ECON 375 (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Spring 2023

TUT Section: T1   TBA   Michael Samson

ECON 534  (S) Long Term Fiscal Challenges

This tutorial will address the conceptual and theoretical issues that confront policy makers when they face policy challenges that are likely to emerge only over the medium- to long-term and that have important budgetary implications. It will explore the strategies and approaches that a number of countries have attempted to develop to bring the long-term into their current policy and budgetary planning processes. Students will be exposed to different long-term challenges that have important budgetary implications, including aging populations, health care, climate change, energy and
infrastructure, artificial intelligence, and water. The course will consider the specific policy challenges that arise for each and the ways in which different countries are addressing them.

Requirements/Evaluation: students will write five papers during the term, and will prepare and deliver formal comments on five papers written by other students

Prerequisites: permission of instructor for undergraduates

Enrollment Limit: 10

Enrollment Preferences: CDE students and undergraduates with permission of the instructor

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Attributes: POEC Comparative POEC/Public Policy Courses

Not offered current academic year

ECON 538 (S) Resilience and Macroeconomic Policy

Despite tremendous improvements in combating global hunger and child mortality, an increasing number of the world's population continue to live in fragile conditions, buffeted by climate change, conflict, forced migration, weak governance, and state inability to deliver basic services to its citizens.

Setting macroeconomic policy is difficult in such countries. Not only are decisions affected by policymakers' distorted incentives and governments' internal conflicts, fragility also weakens policy transmission mechanisms and constrains policy spaces. This course aims at identifying the causes and consequences of fragility and at discussing how policies should be changed to enhance resilience in such countries. The course will, first, look into the definition and characteristics of fragility, its numerical representation, and its causes and main consequences. The course will also highlight how policy is made in states of fragility, in particular, fiscal policy, monetary policy, exchange rate policy, export promotion policy, etc.), as well as consider policy interactions. Finally, the course will focus on efforts to mitigate fragility and enhance resilience in such countries, including the role of structural policies and that of international financial institutions.

Requirements/Evaluation: Students will write 5-6 papers during the term, and will prepare and deliver formal comments on 5-6 papers written by other students. The required text is "Macroeconomic Policy in Fragile States," edited by Ralph Chami, Raphael Espinoza, and Peter Montiel, 2021, OUP.

Prerequisites: ECON 252 and ECON 255

Enrollment Limit: 10

Enrollment Preferences: Economics majors

Expected Class Size: 10

Grading: no pass/fail option, no fifth course option

Distributions: (D2)

Spring 2023

TUT Section: T1  TBA  Ralph Chami

ECON 540 (F)(S) Research Studies

In this course, each Fellow carries out an individual research study on a topic in which they have particular interest, usually related to one of the three seminars. The approach and results of the study are reported in a major paper. Research studies are analytical rather than descriptive and in nearly all cases include quantitative analyses. Often the topic is a specific policy problem in a Fellow's own country.

Class Format: research

Grading: yes pass/fail option, yes fifth course option

Distributions: (D2)

Fall 2022

IND Section: 01  TBA  Anand V. Swamy
Evidence from across the developing world suggests that the "binding constraints" to economic growth can be remarkably heterogeneous—i.e., the growth potential of stagnating or underperforming economies may be unlocked in a large variety of ways. For instance, pre-reform China had been constrained by poor supply incentives in agriculture, whereas Brazil has been held back by an inadequate supply of credit, South Africa by poor employment incentives in manufacturing, El Salvador by insufficient production incentives in tradables, Zimbabwe by bad governance, and so forth.

How can developing-country policymakers determine country-specific constraints like these, thus enabling them to pragmatically pursue a selected set of growth-promoting policies rather than attempting to implement a "laundry list" of reforms that are naively based on "best practice" rules-of-thumb? This course will serve as a primer on "growth diagnostics," an empirically-driven analytical framework for identifying the most binding constraints to economic growth in a given country at a point in time, thereby allowing policymakers to develop well-targeted reforms for relaxing these constraints while being cognizant of the nation's prevailing economic, political, and social context. The course will first build on the basic theories and empirics of economic growth to elucidate the diagnostic framework and will then employ a wide range of country-specific case studies to demonstrate how the framework can be operationalized for policy making. Throughout the semester, students will be required to work in groups, each representing a given developing or emerging-market economy, in order to build a growth diagnostic for their group's assigned country by the end of the course.

Requirements/Evaluation: extensive class participation, two short (5-page) papers, two 15-page team papers comprising a country growth diagnostic, and a team presentation on the diagnostic

Prerequisites: for undergraduates ECON 251, ECON 252, and either ECON 255 or STAT 346

Enrollment Limit: 19

Enrollment Preferences: CDE fellows and senior Economics majors

Expected Class Size: 19

Grading: no pass/fail option, no fifth course option

Distributions: (D2) (QFR)

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 545 (D2) ECON 345 (D2)

Quantitative/Formal Reasoning Notes: The course material will be draw heavily on mathematical and statistical models of economic growth and macroeconomic development, and students will be required to routinely develop mathematical models and/or conduct econometric analysis in their assignments.

Spring 2023

SEM Section: 01 TR 9:55 am - 11:10 am Quamrul H. Ashraf
ECON 570  Data Science for Economic Analysis

The goal of data science is to use empirical information from a broad range of sources to improve our understanding of the world around us. Economists increasingly rely on the tools of data science to access novel sources of data and information, characterize the economic environment, and conduct empirical analysis. This course provides hands-on introduction to data science tools most relevant for economic analysis including data visualization, exploratory data analysis, and statistical learning. The objective of the course is to help students: (i) formulate economic research questions that can be explored using data science tools, (ii) identify sources of data and prepare data for analysis, (iii) produce persuasive visualizations, and (iv) analyze data using both classical statistics and machine learning.

Class Format: The course includes traditional lectures, interactive activities in both Stata and R, and in-class presentations by students. Some prior knowledge of either Stata or R is helpful, but not required.

Requirements/Evaluation: Grades are based on in-class participation and performance on two take-home exams as well as problem sets and data visualization/analysis projects.

Prerequisites: ECON 255 or STAT 201, STAT 202, or STAT 346 or permission of instructor

Enrollment Limit: 25

Enrollment Preferences: Economics majors

Expected Class Size: 25

Grading:

Distributions: (D2)

Not offered current academic year
Criminology is defined as the interdisciplinary study of crime and the criminal justice system. However, as recently as 1990, economists did not regularly study crime. That has since changed, with an explosion of papers and courses in a new crime subfield, created in part by the excitement around Steven Levitt's book *Freakonomics*. This class, taught by a contemporary of Levitt (same age, much less famous) will be a celebration of the excitement that comes from applying economic ideas to new topics. Topics covered will include organized crime, illegal drug markets, marijuana legalization, criminal history background checks for employment, and plea bargaining. Where appropriate, the economics of crime will be contrasted with more traditional sociological approaches to the study of crime. Some of the topics will feature research by the instructor, who will also share insights on ongoing policy developments in criminal justice. There will be no lectures - students will spend class time in permanent 5-6 member teams using economics to solve puzzles and exercises, and competing against other teams in a game show format. The winning team gets bragging rights and the opportunity to name the class snow-bandit, to be made in the last week as a class project. Classes will meet twice a week for 3.5 hours a class. Out of class activities will include watching movies about crime, listening to podcasts, reading no more than 2 articles per week and making the class snow bandit. The final week will include virtual classroom visits from recent Williams graduates who have gotten their PhD's in economics and who specialize in the economics of crime, including Drs. Jen Doleac, Alex Albright, and Emma Harrington. Students are expected to have a working knowledge of micro-economics, at the level of a college Principles of Microeconomics class. Class attendance is mandatory - teams will ensure member preparation and participation with appropriate economic incentives.

**Requirements/Evaluation:** Final project or presentation

**Prerequisites:** Principles of Microeconomics

**Enrollment Limit:** 30

**Enrollment Preferences:** The Instructor preference is for an equal number of students by class year. If the class is over-enrolled, selections will be made that will create relative equal number of students per class year.

**Expected Class Size:** NA

**Grading:** pass/fail only

**Unit Notes:** Shawn Bushway is a Professor of Criminal Justice/Public Administration and Policy at the University at Albany. He recently finished a 3 year stint at the think-tank RAND. He is a nationally recognized expert on background checks and sentencing.

**Attributes:** STUX Winter Study Student Exploration

Winter 2023

LEC Section: 01    TBA    Shawn D. Bushway
**ECON 13 (W) Introduction to Impact Investing**

The Introduction to Impact Investing course provides students with an overview of the entire spectrum of investing approaches used by impact investors. This is done through a combination of cases and lectures by the professor, and guest presentations by leading impact investors and thought leaders. The course will touch on several key elements of each area of impact investing including: ESG, Private Equity, Venture Capital, Mission and Program Related and Impact First. In each area the class will discuss in detail: market participants, sectors, investment selection and structuring; financial and social impact return. The class will culminate in the students preparing an investment landscape/opportunity study for an impact investor. This course is designed for students interested or planning to pursue a career in traditional investment management who want to understand this new field, and for students looking to enter the field of impact investing or social enterprise.

**Requirements/Evaluation:** Final project or presentation.

**Prerequisites:** none

**Enrollment Limit:** 30

**Enrollment Preferences:** seniors

**Expected Class Size:** NA

**Grading:** pass/fail only

**Unit Notes:** Daniel is currently a Managing Director at Habitat for Humanity International (HFHI). In this role he manages HFHI’s domestic impact investing efforts which include $250MM+ in private debt investments in Habitat affiliate projects across the country.

**Attributes:** EXPE Experiential Education Courses  STUX Winter Study Student Exploration

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**ECON 14 (W) Sports Team Ownership and Use of Data Analytics**

Students will learn about the ownership and operation of a sports team and, most importantly, the complex decisions and data analytics employed to make business decisions. Specifically, this course will explore the following areas: - The Fundamentals of the Business of Professional Minor League Sports Franchises - The Application of Data Analytics and Business Intelligence in Sports Management - Understanding the Customer (the Fan) - The Social and Economic Impact of a Minor League Sports Franchise The course will encompass elements of economics, math, data analytics, marketing and communications. It also is likely to address leadership, organizational design, ethics, strategic planning, diversity and culture. With regard to the pedagogical approach, the course will involve (i) reading of a sports management and/or sports analytics text book, case studies and sports business journals, (ii) listening to podcasts, (iii) engaging with guest speakers, (iv) participating in class discussions and debate with the instructor regarding his own real-world experience as a minor league sports team owner, (v) some engagement of the Socratic method as case studies are discussed and debated, and (vi) writing of a short paper and a two-person presentation of a "real world" project. Text Book: Sport Business Analytics, Keith Harrison & Scott Buckstein Case Studies: Oakland Athletics: Reinventing the Fan Experience and Business Model by Dave Rochlin (UC Berkeley) The Kitchener Rangers Hockey Club: Skating into the Future by Karin Schnarr, Mathew Krizmanich, Chelsea Lee (Ivey Publishing) The Springfield Nor’easters: Maximizing Revenues in the Minor Leagues by Frank V. Cespedes, Laura Winig, Christopher H. Lovelock (Harvard Business School) Podcasts: SBJ Unpacks Other Sources: Sports Business Journal Issues

**Requirements/Evaluation:** short paper and final project or presentation

**Prerequisites:** none

**Enrollment Limit:** 26

**Enrollment Preferences:** upper classes, but would love a balance of genders

**Expected Class Size:** NA
ECON 15 (W) Introduction to Management Consulting

This course provides a broad overview of the management consulting industry from the perspective of an experienced practitioner. The objectives of the class are to provide a real world view as to what consultants do and to help prepare students who are considering joining a management consulting firm post-Williams. The class will begin with a broad discussion of the differences in the types of business consulting and how management consulting firms are utilized by corporations and private equity firms. The next section will introduce the complexities in developing successful business strategies and review common frameworks for structuring strategic analysis. Students will then be provided instruction on (and practice with) the tools utilized by strategy consultants to analyze markets, evaluate competitive environments, synthesize customer information, and perform financial analysis in order to develop growth strategies. Additionally, one class session will be devoted to tips for getting a job in management consulting including how to ace case interviews. The final small group project will entail the development and delivery of a consulting presentation for a business with a strategic need.

Requirements/Evaluation: Short paper and final project or presentation; Homework and class participation
Prerequisites: none
Enrollment Limit: 24
Enrollment Preferences: If the class is over enrolled, I will have students respond to a few questions via e-mail and I'll select the matriculants based on responses.
Expected Class Size: NA
Grading: pass/fail only

Unit Notes: Todd W. Halloran (P'21 & '24) is a Senior Advisory Partner at private equity firm Freeman Spogli & Co., and Exec Chairman & principal owner of minor league hockey franchise South Carolina Stingrays & minority owner of AA baseball team NH FisherCats.
Attributes: EXPE Experiential Education Courses STUX Winter Study Student Exploration

Winter 2023
LEC Section: 01 TBA Todd W. Halloran

ECON 17 (W) Who Decides Your Pay?

Most of us must work to earn a living. As a result, we are keenly aware of our pay. But who decides that pay, and how? Many analyses of the labor market have assumed it is perfectly competitive, with firms compelled to pay a prevailing market wage or salary. Recent evidence has demonstrated this assumption is not just wrong, but badly so. Firms have considerable power to set the wages of their employees. This course studies the forces that give firms wage-setting power and the effects of such power on labor market outcomes. It will also address the question of what workers can do to limit employer power. Eric Posner's How Antitrust Failed Workers and Alan Manning's Monopsony in Motion will be the primary books. Additional readings will include policy documents from the US Department of Justice, the US Treasury, and think tanks, plus John Kenneth Galbraith on countervailing power. Class meetings (6hr/week) will focus primarily on discussion, but some will be dedicated to statistical exploration of real labor market data. Out-of-class activities will include reading, simple data analysis, and an interview. The course will conclude with groups presenting case studies of employer wage-setting power or employee efforts to reduce that power (e.g. unionization drives).

Requirements/Evaluation: Final project or presentation
Prerequisites: ECON 110
Enrollment Limit: 10
Enrollment Preferences: Majors
ECON 18  (W)  Start-Up Operations: What they don't teach you in school!

Many entrepreneurs begin their respective journeys with very little prior experience or industry knowledge -- they just go for it! In this course, we'll take a dive into what it takes to found and run a small food and beverage business. We'll start at ground zero and work our way through the components of operating a small business. From production runs to logistical challenges, we will cover it all. This course explores all aspects of running a business outside of that traditionally taught in textbooks. Balance sheets and income statements are very important, but so are supplier negotiations, process flows, and the inevitable need to solve daily logistical challenges. After this course, the only thing left to do is give entrepreneurship a try for yourself. Find something you're passionate about, roll your sleeves up and see what happens -- I'm sure you'll be glad you did. This course will feature frequent guest lectures by entrepreneurs who will share their experiences on topics covered each week. Students will be able to interact, learn and take away a wealth of knowledge from industry experts.

Requirements/Evaluation:  Short paper and final project or presentation.

Prerequisites:  none

Enrollment Limit:  20

Enrollment Preferences:  General interest in entrepreneurship

ECON 19  (W)  From Rockefeller to Renewables: 150 Years of US Energy Disruption

In 2000, the United States was the world's largest energy importer. By 2020, the US defied all expectations and became a net energy exporter. What accounts for this strategically disruptive transformation, and what are its long-term implications for the US and global transitions to cleaner energy? To be sure, US shale production technology, aka "fracking," has been a critical driver. In addition, renewable energy (wind, solar, storage) and conservation have also played important parts. This course starts with a historical perspective, examining the roots of the modern energy industry via John D Rockefeller's terrific autobiography. We then study the evolution of global supply and demand for oil, natural gas, renewables, and electricity including the fundamental roles of marginal cost curves and market price signals, especially in the US. Which US disruptions and their disrupters have been most important? What will the next chapter of the US energy transition look like? In addition, we will examine the role of global geopolitics and energy, including the energy market chaos resulting from Russia's invasion of Ukraine. Course includes: 1) team debate where students pair-up, select a topic from current energy issues, and then be randomly assigned to defend one side of the issue; 2) 5 page paper.

Requirements/Evaluation:  short paper and final project or presentation

Prerequisites:  none

Enrollment Limit:  20

Enrollment Preferences:  Econ and environmental science majors

Unit Notes:  James F. Clark is a Partner with Sound Shore Management, Inc. where he is on the investment team and Chair of the ESG Committee. Previously, Jim was at Credit Suisse First Boston where he was Managing Director, Director of Research.
ECON 20 (W) Financial Accounting: Concepts, Methods, and Uses
This course will provide an introduction to the concepts, principles and practices used in preparing financial statements for businesses—the balance sheet, income statement, statement of cash flows, and statement of owners’ equity. Building on this foundation, the course will move on to how these financial statements are used by managers to make decisions about capital expenditures and other key aspects of running a business. Additionally, the course will examine how analysts evaluate financial statements to assess the health of a firm, and to decide on whether to invest in a company or divest existing holdings. Emphasis will be on the practical skills needed to understand the relationship among accounting, finance, and economics. Spreadsheets will be used to perform “what-if” and other analysis based on the underlying financial statements listed above. This course also will link the theories of the firm presented in economics courses, with the real-world aspects of managing a business as an insider; as well as evaluating a business from the outside as an analyst. There will be a textbook, as well as case studies, and current events related to accounting as presented in periodicals such as the Wall Street Journal and information sources like CNBC. Given the nature and depth of the material, you should plan on committing about 20-24 hours per week to the course, including 8 hours a week of classroom time—likely two hours mid-morning, Monday through Thursday. Evaluation will be based on: Accounting Problems from the textbook and using spreadsheets Case Studies (2 or 3) Final Exam to unify the concepts

Requirements/Evaluation: Problems, Case Studies, and a Final Exam

Prerequisites: Econ 110

Enrollment Limit: 30

Enrollment Preferences: If the course is over-enrolled, preference will be based on time at Williams with preference for those with more advanced standing

Expected Class Size: NA

Grading: pass/fail only

Attributes: EXPE Experiential Education Courses  STUX Winter Study Student Exploration

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ECON 22 (W) Volunteer Income Tax Assistant
This experiential course provides students with the opportunity to explore public policy through training and work as volunteer income tax preparers for low-income working people in North Adams, Massachusetts. By the end of the term, students will be IRS-certified volunteer income tax preparers. Students have the option of writing a 10-page analytic essay or serving as volunteer tax preparers for local clients of the Berkshire Community Action Council. Classes will center around lab sessions where students will progress through the self-paced IRS "Link and Learn" online tax preparer training program that leads to certification. We will also hold a number of lecture/discussion sessions. These will offer a brief overview of the U.S. income tax and its history, as well its relationship to U.S. social policy (especially policy towards lower-income households). This year's course is co-taught by a behavioral economist, and thus some class time will also be devoted to discussing the psychological aspects of filing taxes, both when filing for yourself and when serving as a volunteer assistant for low-income clients. In summary, class time will be a mix of (1) working through the self-paced online training program, and (2) discussing relevant policy and program context. Note: This course satisfies the Political Economy Major Experiential Learning requirement.

Requirements/Evaluation: 10-page paper

Prerequisites: none

Enrollment Limit: 18

Enrollment Preferences: statement of interest

Expected Class Size: NA

Grading: pass/fail only

Attributes: EXPE Experiential Education Courses
ECON 23 (W) Investing with Purpose: The Planning and Practice of Endowment Investing

Are you eager to learn about investing? Or perhaps you are interested in non-profits and want to understand how endowments support their mission? Maybe you've thought about a potential career in finance, but want to know the difference between asset management and investment banking? ECON 23 is open to students of all majors and backgrounds; students with no prior experience are welcome and encouraged to apply. ECON 23 is designed to introduce students to investing and equip students with key industry knowledge and skills. The course is taught by the Williams College Investment Office team, who oversee the college's $4.2 billion endowment. We'll start with an introduction to the role that the endowment plays in supporting the college's mission. Next, the course will cover different investment assets including equity, hedge funds, venture capital, private equity, fixed income, and impact investing. Students will receive a brief overview of accounting and will have the opportunity to learn about different career paths in finance. Through discussions, readings, and a group case study, students will apply skills learned. Students will learn from practicing investment professionals through guest speakers and will gain practical skills in excel through training and project work. Students are expected to attend all on-campus classes (approx. 6 hours/week) and must complete a set of relevant readings, weekly journal entries, an introductory excel course, and a group case study exercise. Students are required to attend a day-long field trip to Boston to meet the Investment Office team and other guest speakers. The course is open to first-years, sophomores, and juniors. To apply, please send an email with your resume and a short personal statement discussing why you are interested in this course and what you hope to gain from it to investmentoffice@williams.edu by 11:59 PM on Sunday, October 23, 2022.

Requirements/Evaluation: class attendance, participation, and completion of assignments, which include a group case study, weekly journal entries, and an excel workbook

Prerequisites: none

Enrollment Limit: 15

Enrollment Preferences: Email investmentoffice@williams.edu your resume and a short statement discussing why you are interested in the course and what you hope to gain from it by 11:59 PM ET on Sunday, October 23, 2022. If overenrolled, students will be selected via Zoom calls.

Expected Class Size: NA

Grading: pass/fail only

Unit Notes: Abigail Wattley serves as Deputy Chief Investment Officer for Williams College. Previously, she was a Senior Consulting Associate at Cambridge Associates. She holds an M.B.A. from Harvard Business School and a B.A. in Economics from Williams College.

Attributes: STUX Winter Study Student Exploration

ECON 24 (W) The Economics, Geography and Appreciation of Wine

This course provides an introduction to the economics, geography and appreciation of wine. We will be studying the economics and geography of wine production, and will also learn to identify, understand and appreciate the major wine types of the world. The course will involve lectures, outside readings, discussions, and in-class wine tastings. We will focus primarily on the Old World wine styles and regions of France, Italy, Germany, Austria, Spain and Portugal, but will also cover some New World wine regions including California, Oregon, Chile, Argentina, South Africa, New Zealand and Australia among others.

Requirements/Evaluation: final project or presentation and a blind tasting exam

Prerequisites: none, but students must be 21 years old on or before the first day of class

Enrollment Limit: 10

Enrollment Preferences: Mix of academic record and diversity of backgrounds and interests. Students are invited to email the instructor with a brief description of background and interests, but are not required to do so.

Expected Class Size: NA

Grading: pass/fail only
ECON 28 (W) Product Management and Solution Design

In this course, students will work in small teams to design a software product that solves a problem of their choosing. To support this endeavor, we will examine, critique, and apply methodologies intended to solve these problems, including those developed by Marty Cagan, Steve Blank, Don Norman, Steve Krug and Eric Ries. Students will learn to act as effective product managers, achieving alignment between business, technology, and UI/UX design. Such alignment is crucial given that technology projects often fail not because of the quality of technical engineering but due to misalignment in these three areas. Google Glass failed to account for its price tag, fashion, and the privacy panic. The initial Obamacare website failed to address management issues and predict the volume of website visitors. Flexcube failed to update and incorporate users into the design of their product, resulting in a $500 M UX mistake for Citi bank. These organizations did not identify the right problem, or did not build the right solution. The underlying conflict is IT teams like to be told what to build, but users often do not know what they want or how to express it. We will learn how product managers and their interdisciplinary teams can bridge that gap.

Requirements/Evaluation: final project or presentation

Prerequisites: none

Enrollment Limit: 12

Enrollment Preferences: Students are asked to submit a brief letter describing why they are interested in the course and what they hope to get out of it. To be considered, please email your submission to vincent.mcnelis@dataart.com by 11.13.

Expected Class Size: NA

Grading: pass/fail only

Unit Notes: Allan joined DataArt in 2014 through the acquisition of AW Systems, where he was a founding partner, and instrumental in developing the Solution Design Framework Methodology, a process designed to guide large-scale/complex technology projects to success. Allan now heads DataArt's Solution Design consulting group as well as their product management competency.

Materials/Lab Fee: $6

Attributes: EXPE Experiential Education Courses
Enrollment Limit: 30
Enrollment Preferences: Preference for CDE students
Expected Class Size: NA
Grading: pass/fail only
Unit Notes: Bernard Sheahan has 30 years of experience in development, including leading the infrastructure practice of the World Bank's International Finance Corporation. He teaches at Georgetown and Williams, and lectures extensively at different venues.

This course is cross-listed and the prefixes carry the following divisional credit:

ECON 51 ECON 29

Attributes: STUX Winter Study Student Exploration

Winter 2023
LEC Section: 01 TBA Bernard Sheahan

ECON 30 (W) Honors Project: Economics
The "Specialization Route" to the degree with Honors in Economics requires that each candidate take an Honors Winter Study Project in January of their senior year. Students who wish to begin their honors work in January should submit a detailed proposal. Decisions on admission to the Honors WSP will be made in the fall. Information on the procedures will be mailed to senior majors in economics early in the fall semester. Seniors who wish to apply for admission to the Honors WSP and thereby to the Honors Program should register for this WSP as their first choice. Some seniors will have begun honors work in the fall and wish to complete it in the WSP. They will be admitted to the WSP if they have made satisfactory progress. They should register for this WSP as their first choice.

Class Format: honors project
Grading: pass/fail only

Winter 2023
HON Section: 01 TBA Jon M. Bakija

ECON 31 (W) Honors Thesis: Economics
To be taken by students participating in year-long thesis research Economics 493-494.

Class Format: thesis
Grading: pass/fail only

Winter 2023
HON Section: 01 TBA Jon M. Bakija

ECON 51 (W) Infrastructure Policy in Developing Countries

Cross-listings: ECON 51 ECON 29
Primary Cross-listing
This is a CDE winter term course, open to undergraduates as well. Students will be introduced to policy-making challenges of infrastructure, particularly in Emerging Markets. Students will read reports, articles and view presentations on how the world of infrastructure is changing, notably with respect to energy (including wind, solar and storage) and transport infrastructure (both urban and national). Case examples will be drawn from a number of countries, including among others Indonesia, Colombia, and Nigeria. New technologies are having widespread impacts on countries’ options for addressing their infrastructure needs, as is climate change. In this context, policy-making holds many complexities and uncertainties. The course will introduce students to key considerations in the framing and implementation of policies to address these infrastructure challenges. Given the breadth and complexity of the topic, the course will not aim to provide "answers" as to how policy-makers can best "solve" infrastructure challenges. Class discussions will instead illustrate pros and cons of different potential policy approaches, and discuss why consensus on infrastructure policy can be hard to achieve. Students will write a paper and deliver a team presentation on ways in which infrastructure challenges can be approached in a specific Emerging Market country.
**ECON 52 (W) Micro-Simulation Modeling for Ex Ante Policy Analysis**

Micro-simulation modeling provides one of the most powerful tools for ex ante evidence-based analysis of economic and social policy interventions. Rooted in representative household surveys of a country's population, the models provide a picture of poverty, employment, consumption and income levels throughout the country. A micro-simulation model enables researchers to investigate the impact of existing economic and social policy interventions (such as tax and public benefit interventions) on income levels, poverty, inequality and other outcomes. In addition, researchers are able to simulate the impact and estimate the cost of new policy interventions. During this course, students will learn to apply these methods to analyze public policies and interpret the findings. The course examines measurement issues, analytical tools and their application to household survey data for a range of developing countries. The course also links the outcomes of the analysis with the challenges of policy implementation, exploring how the political environment and/or institutional setting may result in the implementation of second-best options. This is a hands-on modeling course, and students will build a micro-simulation model for a country of their choice and use this model in completing the course requirements. The course will employ Excel, Stata and advanced micro-simulation packages. The final requirement for the course is a policy paper that provides students with an opportunity to write accessible prose that communicates the methodology adopted and the key lessons of the analysis.

**Requirements/Evaluation:** two 10-page papers and final project and presentation

**Prerequisites:** none

**Enrollment Limit:** 10

**Enrollment Preferences:** CDE Fellows

**Expected Class Size:** NA

**Grading:** pass/fail only

**Attributes:** EXPE Experiential Education Courses, STUX Winter Study Student Exploration

Winter 2023

LEC Section: 01 TBA Michael Samson

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**ECON 53 (W) Data for Development**

Recently we have experienced an explosion in publicly available data sources that can be helpful to inform development research. This course is designed to provide hands-on experience using microeconomic data to assess trends in key indicators used to measure progress towards the sustainable development goals. The course will build students’ skills in finding, accessing and using various data sources. It will also expose students to the range of new types of data for development. Students will build skills in data cleaning, data manipulation and data visualization techniques. The course will use Stata, and most of the course will involve hands-on in-class data workshops, interspersed with some lectures and readings. Each student will focus on a low- or middle-income country of their choice and produce a policy report using the data skills acquired during the course.

**Requirements/Evaluation:** Short paper and final project or presentation

**Prerequisites:** none

**Enrollment Limit:** 10

**Enrollment Preferences:** CDE Fellows

**Expected Class Size:** NA

**Grading:** pass/fail only

**Attributes:** EXPE Experiential Education Courses, STUX Winter Study Student Exploration

Winter 2023

LEC Section: 01 TBA Michael Samson
Prerequisites: None
Enrollment Limit: 15
Enrollment Preferences: CDE preference
Expected Class Size: NA
Grading: pass/fail only
Attributes: STUX Winter Study Student Exploration

Winter 2023
LEC Section: 01    TBA     Susan Godlonton

ECON 54  (W) Macroeconomic Policy Analysis: A Practitioner’s Perspective
This is an introduction to the analysis of macroeconomic policy issues, especially monetary, fiscal and exchange rate policy. We will focus on the data, metrics and techniques that financial markets analysts/economists use in assessing the macro conditions of countries. The goals are threefold: (1) to become familiar with some of the analytical tools used in macroeconomics, (2) to be able to understand and critique empirical macro research, and (3) to practice the writing and presentation skills used in policy analysis. The emphasis will be on practical issues, such as working with macro data, rather than on formal econometric methods.
Requirements/Evaluation: Several short policy analysis briefs
Prerequisites: N/A
Enrollment Limit: 10
Enrollment Preferences: Enrollment is restricted to the CDE students
Expected Class Size: NA
Grading: pass/fail only
Attributes: EXPE Experiential Education Courses STUX Winter Study Student Exploration

Winter 2023
SEM Section: 01    TBA     Don Hanna

ECON 99  (W) Independent Study: Economics
Open to upperclass students. Students interested in doing an independent project (99) during Winter Study must make prior arrangements with a faculty sponsor. The student and professor then complete the independent study proposal form available online. The deadline is typically in late September. Proposals are reviewed by the pertinent department and the Winter Study Committee. Students will be notified if their proposal is approved prior to the Winter Study registration period. Winter Study 99 projects sponsored by the economics department must adhere to a specific set of rules outlined on the economics department website at (https://econ.williams.edu/major/economics-winter-study-99-guidelines/). Please review these rules well in advance of the deadline.
Class Format: independent study
Requirements/Evaluation: 5 page paper on the economics literature relevant to the project is due at the beginning of the Winter Study period. For an internship, a final 10 page paper summarizing the findings of the internship and relating them explicitly to the issues discussed in the proposal is required at the end of the Winter Study period. Proposals for 99s other than internships must set out a clear schedule of work and means of evaluation. Unless compelling considerations argue otherwise, you should expect to include a paper as part of your work.
Prerequisites: ECON 110 or ECON 120, plus one economics course relevant to the project.
Enrollment Limit: NA
Enrollment Preferences: NA
Expected Class Size: NA
Grading: pass/fail only

Winter 2023